

## Dell Authorized Contract Resellers

**Contract:** Virginia Higher Education Procurement Consortium (VHEPC) Purchasing Agreement  
**Agreement number:** UVA-AGR-4046

The following Resellers are authorized to accept orders and payments for Dell under the terms and conditions of the Virginia Higher Education Procurement Consortium (VHEPC) Purchasing Agreement:

**Revised 10-21-2025.**

### **Ahead, Inc.**

444 W. Lake Street, Suite 3000  
Chicago IL 60606

#### **Matt Steckel**

[matt.steckel@ahead.com](mailto:matt.steckel@ahead.com)  
704-258-7290

**Small, Women Owned, Minority Owned,  
or Disabled Veteran Status: N/A**

### **Applied Technology Services Inc.**

11615 Crossroads Cir, Ste J  
Middle River, MD 21220

#### **Chris Violanti**

[chris@appliedtechnologyservices.com](mailto:chris@appliedtechnologyservices.com)  
410-344-1256

**Small, Women Owned, Minority Owned,  
or Disabled Veteran Status: N/A**

### **CloudAI Technologies LLC**

1200 G ST NW, Suite 800  
Washington, DC 20005

#### **Mido Hajaji**

[mido.hajaji@cloudailc.com](mailto:mido.hajaji@cloudailc.com)  
202-503-2238

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or Disabled Veteran Status: N/A**

### **DXC Technology Services LLC**

20408 Bashan Drive, Suite 231  
Ashburn, VA 20147

#### **Rob Myers**

[robert.myers@dxc.com](mailto:robert.myers@dxc.com)  
847-863 2548

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or Disabled Veteran Status: N/A**

### **IT Noble, Inc.**

800 E. Rochambeau Drive STE F  
Williamsburg, VA 23188

#### **Rob Baxter**

[rbaxter@itnoble.com](mailto:rbaxter@itnoble.com)  
804-543-2097

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or Disabled Veteran Status: N/A**

### **Level Solutions Group, LLC**

1900 Pennsylvania Expy  
Evansville, IN 47712

[sales@levelsg.com](mailto:sales@levelsg.com)  
336-259-5187

**Small, Women Owned, Minority Owned,  
or Disabled Veteran Status: N/A**

**Red River Technology LLC**

21 Water St., #500  
Claremont, NH 03743

**Herb Martinez**

[herb.martinez@redriver.com](mailto:herb.martinez@redriver.com)

301-378-0489

**Small, Women Owned, Minority Owned,  
or Disabled Veteran Status: N/A**

**The Drala Project, Inc. DBA The Redesign  
Group**

2629 Manhattan Ave #307  
Hermosa Beach, CA 90254

**Phil Sanginario**

[psanginario@redesign-group.com](mailto:psanginario@redesign-group.com)

310-944-8926

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**DataPivot Technologies Inc**

16 High St. STE 201  
North Andover, MA 01845

**Terry Bonneau**

[tbonneau@datapivottech.com](mailto:tbonneau@datapivottech.com)

508-736-5475

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**Sidepath Inc.**

22892 Mill Creek Dr.  
Laguna Hills, CA 92653

**Patrick Mulvee**

[pat@sidepath.com](mailto:pat@sidepath.com)

949-748-8702

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or Disabled Veteran Status: N/A**

**Iron Bow Technologies, LLC**

2121 Cooperative Way, Suite 500  
Herndon, VA 20171-5346

**Ann Nguyen**

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703-279-3000

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or Disabled Veteran Status: N/A**