

COMMONWEALTH OF VIRGINIA

STANDARD CONTRACT

Contract Number: VTG-3279-2026

This contract entered into this 1st day of July 2026 by Morrell Instrument Company, hereinafter called the "Contractor" and Commonwealth of Virginia, Virginia Polytechnic Institute and State University called "Virginia Tech."

WITNESSETH that the Contractor and Virginia Tech, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:

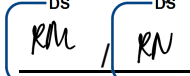
SCOPE OF CONTRACT: The Contractor shall provide specialized scientific equipment and instrumentation to Virginia Tech as set forth in the Contract Documents.

PERIOD OF CONTRACT: From July 1, 2026 through June 30, 2028, with the option for four (4) two-year renewals.

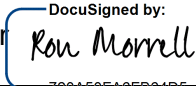
COMPENSATION AND METHOD OF PAYMENT: The Contractor shall be paid by Virginia Tech in accordance with the Contract Documents.

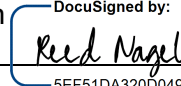
CONTRACT DOCUMENTS: The Contract Documents shall consist of this signed contract, the VHEPC Publicly Accessible Contract Agreement, Request for Proposal (RFP) number 952642606 dated April 10, 2026, together with Addendum Number 1 To RFP dated April 24, 2026, the proposal submitted by the Contractor dated May 11, 2026 and the negotiation summary, all of which Contract Documents are incorporated herein.

ELECTRONIC TRANSACTIONS: If this paragraph is initialed by both parties, to the fullest extent permitted by Code of Virginia, Title 59.1, Chapter 42.1, the parties do hereby expressly authorize and consent to the use of electronic signatures as an additional method of signing and/or initialing this contract and agree electronic signatures (for example, the delivery of a PDF copy of the signature of either party via facsimile or electronic mail or signing electronically by utilizing an electronic signature service) are the same as manual executed handwritten signatures for the purposes of validity, enforceability and admissibility.


(Initials)

In WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

Contractor
By: 
(Signature)
Ron Morrell
Name and Title
President

Virginia Tech
By: 
Reed Nagel
Assistant Vice President and
Director of Procurement

**AGREEMENT
PUBLICLY ACCESSIBLE CONTRACT**

This Agreement executed this 1 day of July, 2026 by and between Virginia Polytechnic Institute and State University (“the University”) and Morrell Instrument Co., Inc. (“Supplier”).

TERM

The term of this Publicly Accessible Contract (“PAC”) shall remain in effect until the expiration or termination of the Primary Agreement.

WITNESS

WHEREAS, the University and Supplier have executed an agreement, VTG-3279-2026 dated July 1, 2026 (the “Primary Agreement”), and included in the Primary Agreement is a third party access / cooperative procurement clause. Now therefore, the University and Supplier agree to the specific terms that will allow third-party access to the Primary Agreement, and based on other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree as follows:

- I. Supplier will:
 - A. Allow third parties to obtain goods and services from Supplier in accordance with the terms and pricing of the Primary Agreement (“Third-Party Access”).
 - B. Pay the Virginia Higher Education Procurement Consortium (“Consortium”) one percent (1%) of all revenue received by Supplier from non-Consortium entities through Third-Party Access (the “PAC Annual Fee”). The PAC Annual Fee will be paid in exchange for marketing services provided by the University and the Consortium described in Section II.
 - C. Fully support this marketing relationship by promoting the availability of the Third Party Access to non-Consortium entities; and
 - D. Provide quarterly reports detailing the amount of revenue received from non-Consortium entities through Third-Party Access.
- II. The University will ensure the Consortium:
 - A. Promotes the Primary Agreement and Third-Party Access on its website and through other channels (e.g., conferences) to non-Consortium members; and
 - B. Maintains a Supplier-approved version of the Supplier’s logo on the Consortium website.

III. Payment

- A. Supplier shall remit the PAC Annual Fee to the Consortium no later than August 31st of each year. The University and Consortium will share the payments equally and allocate payments to the appropriate accounts.

If the Primary Agreement expires or terminates before August 31st, Supplier shall remit the PAC Annual Fee no later than 45 calendar days from expiration or termination date of the Primary Agreement.

- B. Supplier shall remit the PAC Annual Fee by check in U.S. dollars. Checks will be made payable to the University of Virginia and sent to:

Procurement Office Manager
Procurement and Supplier Diversity Services
University of Virginia, Carruthers Hall
PO Box 400202
1001 N. Emmet Street
Charlottesville, VA 22904

Note 'PAC payment' on check.

IV. Notices

Any notice required or permitted to be given under this Agreement will be in writing and will be deemed duly given: (1) if delivered personally, when received; (2) if sent by recognized overnight courier service, on the date of the receipt provided by such courier service; (3) if sent by registered mail, postage prepaid, return receipt requested, on the date shown on the signed receipt; or (4) if sent by electronic mail, on the next business day of the receiver. All such notices will be addressed to a party at such party's address as shown below.

If to the University:

Reed Nagel, Director of Procurement
procurement@vt.edu
540-231-6221
300 Turner Street NW Suite 2100
Blacksburg, VA 24061

If to Supplier:

Name: Ron Morrell
Address: 502 Walt Whitman Road, Melville, NY 11747
Email: ron@morrellonline.com

ACCEPTANCE

For
Virginia Polytechnic Institute
& State University

For Supplier

DocuSigned by:

5EF51DA320D049B...

Reed Nagel
Director of Procurement

7/23/2026

Date

DocuSigned by:

720A50FA6FB64D5...

Name: Ron Morrell
Title: President

7/22/2026

Date

Agreement #: VTG-3279-2026-PAC



Request for Proposal # 952642606

For

Specialized Scientific Equipment & Instrumentation

April 10, 2026

Note: This public body does not discriminate against faith-based organizations in accordance with the *Code of Virginia*, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, sexual orientation, gender identity, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.

RFP # 952642606, Specialized Scientific Equipment & Instrumentation

INCLUDE THIS PAGE WITH YOUR PROPOSAL, SIGNATURE AT SUBMISSION IS REQUIRED

DUE DATE: Proposals will be received until **May 11th, 2026 at 3:00 PM**. Failure to submit proposals to the correct location by the designated date and hour will result in disqualification.

INQUIRIES: All inquiries for information regarding this solicitation should be directed to Levi Henry, Phone: (540) 231-7852 e-mail: lhenry29@vt.edu. All inquiries will be answered in the form of an addendum. Inquiries must be submitted by 3:00 PM on April 24, 2026. Inquiries must be submitted to the procurement officer identified in this solicitation.

PROPOSAL SUBMISSION:

***Please note, proposal submission procedures have changed effective March 2023.**

Proposals may NOT be hand delivered to the Procurement Office.

Proposals should be submitted electronically through Virginia Tech's procurement portal. This portal allows you access to view business opportunities and submit bids and proposals to Virginia Tech digitally and securely.

Proposals must be submitted electronically at:

<https://bids.scquest.com/apps/Router/PublicEvent?CustomerOrg=VATech>

Vendors will need to register through this procurement portal, hosted by Jaggaer. **It is encouraged for all vendors to register prior to the proposal submission deadline to avoid late submissions.** Registration is easy and free. If you have any challenges with the registration process, please contact Jaggaer Support at 1-800-233-1121 or procurement@vt.edu.

Click on the opportunity and log in to your vendor account to begin preparing your submission. Upon completion, you will receive a submission receipt email confirmation. Virginia Tech will not confirm receipt of proposals. It is the responsibility of the offeror to make sure their proposal is delivered on time.

Hard copy or email proposals will not be accepted. Late proposals will not be accepted, nor will additional time be granted to any individual Vendor.

Attachments must be smaller than 50MB in order to be received by the University.

In compliance with this Request For Proposal and to all the conditions imposed therein and hereby incorporated by reference, the undersigned offers and agrees to furnish the goods or services in accordance with the attached signed proposal and as mutually agreed upon by subsequent negotiation.

AUTHORIZED SIGNATURE: _____ Date: _____

[INCLUDE THIS PAGE]

I. PURPOSE:

- A. Background: The Virginia Higher Education Procurement Consortium (VHEPC), on behalf of participating member institutions, is issuing this Request for Proposal (RFP) as part of a coordinated R&D sourcing initiative designed to modernize and streamline research-related contract coverage.

VHEPC represents public institutions of higher education and seeks to establish competitively awarded, category-based contracts that support the diverse and evolving research needs of its members. These contracts are intended for use by VHEPC participating institutions and may also serve as nationally accessible cooperative contracts for eligible public agencies that elect to utilize them.

Historically, research-related procurements have often been addressed through individual contract actions or sole-source justifications based on specialized needs. This initiative replaces fragmented approaches with structured, transparent, and scalable competitive procurement aligned to defined R&D categories.

The objective of this RFP is to establish a pool of qualified firms within the specified category that can provide reliable, compliant, and cost-effective solutions to VHEPC members while maintaining flexibility necessary for research environments.

This RFP is targeted for offerors providing specialized scientific equipment and instrumentation, which is defined as capital or system-based scientific, engineering, and research equipment, including highly specialized instruments and integrated systems. This category also includes incidental services such as installation, configuration, calibration, training, and equipment-specific maintenance that are inseparable from the acquisition and operation of the equipment.

B. Coordinated Multi-Institution Model

Multiple R&D RFPs are being issued concurrently by designated lead institutions within VHEPC. Each RFP corresponds to a distinct and clearly defined category of goods or services.

Each participating institution serves as the issuing authority for its assigned category. However, awarded contracts are intended for use by eligible VHEPC members in accordance with the terms of each solicitation.

This coordinated approach:

- Distributes administrative responsibility across institutions
- Aligns evaluation with subject-matter expertise
- Replaces numerous individual contracts with structured category-based coverage
- Preserves continuity of research operations

C. Category-Based Structure

This RFP corresponds to the following category: **Specialized Scientific Equipment & Instrumentation.**

Each category is defined based on the primary value delivered, whether capital equipment, consumable products, regulated research inputs, labor-based services, or software platforms.

Category definitions are consistent across all coordinated RFPs to ensure clarity and prevent duplication.

D. Vendor Response Guidance (Important)

Vendors are advised that multiple R&D RFPs are being issued simultaneously under this coordinated initiative.

To prevent duplication and ensure efficient evaluation:

- Vendors should submit a proposal in response to only one RFP category.
- Vendors offering products or services that could reasonably align with more than one category should select the RFP that best represents their primary line of business.
- Vendors should not submit identical or substantially similar proposals to multiple RFPs under this initiative.

If a vendor is uncertain which category is most appropriate, the vendor is strongly encouraged to contact Ryan Balber, VHEPC Director at rbalber@virginia.edu for guidance. VHEPC reserves the right to redirect or reassign proposals if a submission is clearly misaligned with the category scope.

E. Scope Intent

This RFP is intended to establish competitively awarded contracts within the defined category to:

- Reduce reliance on sole-source justifications
- Improve transparency and audit defensibility
- Provide predictable and sustainable contract coverage
- Support diverse and evolving research needs across participating institutions

The resulting contracts are not intended to limit research flexibility, but rather to provide structured, compliant procurement pathways.

F. Coordination and Consistency

While issued by a designated lead institution, this RFP is part of a broader, coordinated VHEPC initiative. Category definitions, evaluation principles, and vendor response guidance are aligned across all related solicitations.

This structure ensures vendors experience a unified and organized market approach despite multiple issuing institutions.

G. Open Enrollment/Additional Opportunities

This RFP establishes an initial award group. Following the initial award, the University reserves the right to open an additional RFP at its sole discretion to establish additional agreements for these goods and/or services, which may occur annually or as operationally needed.

During any subsequent open enrollment period:

- Firms not previously awarded may submit proposals.
- Proposals will be evaluated using the same published criteria.
- Additional contracts may be awarded to qualified Firms.

II. SWaM BUSINESS PARTICIPATION:

The mission of the Virginia Tech supplier opportunity program is to foster opportunity in the university supply chain and accelerate economic growth in our local communities through the engagement and empowerment of high quality and cost competitive SWaM, and local suppliers. Virginia Tech encourages prime suppliers, contractors, and service providers to facilitate

participation through partnerships, joint ventures, subcontracts, and other inclusive and innovative relationships.

For more information, please visit: <https://www.sbsd.virginia.gov/>

III. CONTRACT PERIOD:

The term of this contract is for two years, or as negotiated. There will be an option for four (4) two-year renewals, or as negotiated.

IV. EVA BUSINESS-TO-GOVERNMENT ELECTRONIC PROCUREMENT SYSTEM:

The eVA Internet electronic procurement solution streamlines and automates government purchasing activities within the Commonwealth of Virginia. Virginia Tech, and other state agencies and institutions, have been directed by the Governor to maximize the use of this system in the procurement of goods and services. *We are, therefore, requesting that your firm register as a vendor within the eVA system.*

There are transaction fees involved with the use of eVA. These fees must be considered in the provision of quotes, bids and price proposals offered to Virginia Tech. Failure to register within the eVA system may result in the quote, bid or proposal from your firm being rejected and the award made to another vendor who is registered in the eVA system.

Registration in the eVA system is accomplished on-line. Your firm must provide the necessary information. Please visit the eVA website portal at <http://www.eva.virginia.gov/pages/eva-registration-buyer-vendor.htm> and **register both with eVA and Ariba**. *This process needs to be completed before Virginia Tech can issue your firm a Purchase Order or contract.* If your firm conducts business from multiple geographic locations, please register these locations in your initial registration.

For registration and technical assistance, reference the eVA website at: <https://eva.virginia.gov/>, or call 866-289-7367 or 804-371-2525.

V. CONTRACT PARTICIPATION:



It is the intent of this solicitation and resulting contract to allow for cooperative procurement. Accordingly, any public body, public or private health or educational institutions, or Virginia Tech's affiliated corporations and/or partnerships may access any resulting contract if authorized by the contractor.

Participation in this cooperative procurement is strictly voluntary. If authorized by the Contractor, the resultant contract may be extended to the entities indicated above to purchase at contract prices in accordance with contract terms. The Contractor shall notify Virginia Tech in writing of any such entities accessing the contract, if requested. No modification of this contract or execution of a separate contract is required to participate. The Contractor will provide semi-annual usage reports for all entities accessing the Contract, as requested. Participating entities shall place their own

orders directly with the Contractor and shall fully and independently administer their use of the contract to include contractual disputes, invoicing and payments without direct administration from Virginia Tech. Virginia Tech shall not be held liable for any costs or damages incurred by any other participating entity as a result of any authorization by the Contractor to extend the contract. It is understood and agreed that Virginia Tech is not responsible for the acts or omissions of any entity, and will not be considered in default of the contract no matter the circumstances.

Use of this contract does not preclude any participating entity from using other contracts or competitive processes as the need may be.

VI. STATEMENT OF NEEDS/SCOPE OF WORK:

- A. Discounts/Logistics: Deep discounts off list are expected. Except for special handling, prices should be inclusive of delivery (FOB Destination).
- B. Sales representation: Provide a plan for sales representation. We recognize that not all institution accounts will warrant full-time on-campus representation. Provide a narrative on how you propose to provide this service.
- C. Product Satisfaction: The Contractor should act as a customer advocate and coordinator for communications and is responsible for performance and problem resolution. Customer satisfaction will be a determining factor in measuring the Contractor's performance.
- D. Warranty: All products purchased under this contract will minimally include the Original Equipment Manufacturer's warranty which will pass directly to Virginia Tech. Products which fail after acceptance and installation will be covered under warranty. Products which are inoperative at installation will either be replaced by the Contractor or repaired under warranty. The decision to replace such products or accept warranty repair will be at the sole discretion of Virginia Tech, except in the event Virginia Tech fails to provide timely notice of product failure to the Contractor. The Contractor should provide contact information for requests for warranty services for all equipment sold under the contract. Any maintenance agreements available from the Contractor should be provided to Virginia Tech as an option and priced as discounted off list price.
- E. Sustainability: The Contractor is encouraged to address environmental concerns related to the purchase of recycled products, reductions of operating and maintenance costs, improved energy efficiencies, reduction of waste, use of 'green' products, and efforts to reduce consumption of energy, water, and materials.
- F. Minimum Order: There shall be no minimum order requirement.
- G. Quarterly Reporting Requirements
 1. Reporting Obligation

The awarded Contractor shall provide quarterly sales reports to VHEPC for the duration of the contract.

Reports are mandatory regardless of sales volume and must be submitted even if there were no purchases during the reporting period (in which case a "zero sales" report shall be submitted).

Reports shall be submitted electronically no later than thirty (30) calendar days following the end of each calendar quarter.

2. Reporting Format

All reports must be submitted using the VHEPC Unified Quarterly Reporting Template provided as an attachment to this RFP.

Contractors shall not modify the structure, column order, or formatting of the template. Alternative reporting formats will not be accepted.

The template includes:

- A “Quarterly Reporting” tab for VHEPC member purchases
- A “Non-Member Reporting” tab for purchases made by entities accessing the contract under the Publicly Accessible Contract (PAC) structure

3. Member Reporting Requirement

The “Quarterly Reporting” tab shall include item-level detail for all purchases made by VHEPC participating institutions during the reporting period.

Each transaction line shall include, at minimum:

- University
- PO Number
- Order Date
- Invoice Number
- Invoice Date
- Department
- Vendor SKU (if applicable)
- Product Category
- Item Description or Service Description
- Manufacturer Name (if applicable)
- Manufacturer Number (if applicable)
- Unit of Measure
- MSRP (if applicable)
- Contract Price
- Net Price
- Quantity (or Hours for services)
- Extended Volume (total invoiced amount)

Summary-only reporting is not acceptable.

4. Non-Member (PAC) Reporting Requirements

If the Contractor elects to permit third-party access under the Publicly Accessible Contract (PAC) structure, the Contractor shall also complete the “Non-Member Reporting” tab.

The Non-Member Report shall include all item-level transactions associated with non-VHEPC entities that accessed the contract during the reporting period.

The Non-Member Report shall serve as the basis for PAC Annual Fee calculation in accordance with the PAC Agreement.

If no non-member sales occurred, the Contractor shall indicate “No Sales” on the Non-Member Reporting tab.

5. Submission Method

Quarterly reports shall be submitted electronically to:

VHEPC Contract Administrator

Anu Mathew

amathew@virginia.edu

Reports must be submitted in Excel format and shall clearly identify in the title of the excel file:

- Vendor Name
- Contract Number
- Reporting Period (Quarter Ending)

6. Use of Reported Data

Reported data may be used by VHEPC for:

- Spend analysis and reporting
- Pricing consistency review
- Identification of cost savings opportunities
- Contract performance monitoring
- PAC Annual Fee verification

Reported data will be treated as confidential to the extent permitted by applicable law.

7. Failure to Comply

Failure to provide accurate and timely quarterly reporting may result in:

- Withholding of contract renewal or extension
- Suspension of third-party access privileges
- Audit review
- Termination for default in cases of repeated non-compliance

H. Publicly Accessible Contract (PAC) Requirement (see **ATTACHMENT C** for PAC Agreement)

1. Mandatory Execution of PAC Agreement

As a condition of award, all Offerors awarded a contract under this RFP shall execute the VHEPC Publicly Accessible Contract ("PAC") Agreement.

Execution of the PAC Agreement is mandatory and is not subject to post-award negotiation.

The PAC Agreement shall be incorporated by reference into the resulting contract.

2. Optional Third-Party Access

The PAC Agreement provides a mechanism through which eligible public entities that are not VHEPC participating institutions may elect to access the awarded contract.

Participation in third-party access is voluntary for the awarded Contractor.

An awarded Contractor may elect whether to permit third-party access under the PAC structure. Such election shall be documented at the time of contract execution or amended thereafter by mutual agreement.

No guarantee of third-party usage is made or implied.

3. PAC Annual Fee

If an awarded Contractor elects to permit third-party access and receives revenue from non-VHEPC entities under the PAC structure, the Contractor shall remit a Publicly Accessible Contract Annual Fee equal to one percent (1%) of revenue received from such non-VHEPC entities, in accordance with the PAC Agreement.

The PAC Annual Fee:

- Applies only to revenue received from non-VHEPC entities utilizing third-party access
- Does not apply to purchases made by VHEPC participating institutions
- Shall not be invoiced or passed through as a separate line item to participating institutions

Offerors shall incorporate any anticipated PAC-related costs into their proposed pricing.

4. Reporting and Reconciliation

Contractors electing to permit third-party access shall submit quarterly Non-Member (PAC) reports in accordance with the RFP Reporting Requirements section.

Reported data shall serve as the basis for PAC Annual Fee calculation.

VHEPC reserves the right to reconcile reported revenue against PAC fee remittance.

5. Future Open Enrollment Applicability

All firms awarded under future open enrollment generations of this RFP shall be subject to the same PAC execution requirement.

VII. PROPOSAL PREPARATION AND SUBMISSION:

A. Specific Requirements

Proposals should be as thorough and detailed as possible so that Virginia Tech may properly evaluate your capabilities to provide the required goods or services. Offerors are required to submit the following information/items as a complete proposal:

1. Provide a summary overview of the company, including qualifications and experiences, geographical operations, unique services provided to the higher education marketplace and any envisioned company changes including planned technological advances and acquisitions.
2. List all contact information for ordering, invoicing, customer service, etc.
3. Describe delivery options and policies including special handling charges, installation and training if required for the items being offered. **All orders shall be FOB destination.** Include information regarding delivery costs and/or free delivery. Specify costs in Attachment B Pricing Schedule.
4. Specify typical turnaround time for delivery (standard, rush, etc.) for the items being offered.
5. Describe return policy (including replacement of defective, broken, or damaged items) and identify any associated costs. Any costs to be specified in **Attachment B Pricing Schedule**.

6. Provide sample quote and invoice. Quotes shall include manufacturer list price and contracted discount price.
7. Identify any other goods or services offered to Virginia Tech and associated costs as specified in **Attachment B Pricing Schedule**.
8. Participation of SWaM Business:

If your business cannot be classified as SWaM, describe your plan for utilizing SWaM subcontractors if awarded a contract. Describe your ability to provide reporting on SWaM subcontracting spend when requested. If your firm or any business that you plan to subcontract with can be classified as SWaM, but has not been certified by the Virginia Department of Small Business and Supplier Diversity (SBSD), it is expected that the certification process will be initiated no later than the time of the award. If your firm is currently certified, you agree to maintain your certification for the life of the contract. For assistance with SWaM certification, visit the SBSB website at <http://www.sbsd.virginia.gov/>

9. The return of the Submission Instruction page and addenda, if any, signed and filled out as required.

D. General Requirements

1. RFP Response: In order to be considered for selection, Offerors shall submit a complete response to this RFP to include;
 - a. **One (1) electronic document** in WORD format or searchable PDF of the entire proposal as one document, INCLUDING ALL ATTACHMENTS must be uploaded through the Virginia Tech online submission portal. Refer to page 2 for instructions.

Any proprietary information should be clearly marked in accordance with 2.d. below.

- b. Should the proposal contain **proprietary information**, provide **one (1) redacted electronic copy** of the proposal and attachments **with proprietary portions removed or blacked out**. This redacted copy should follow the same upload procedures as described on Page 1 of this RFP. This redacted copy should be clearly marked "*Redacted Copy*" within the name of the document. The classification of an entire proposal document, line item prices and/or total proposal prices as proprietary or trade secrets is not acceptable. Virginia Tech shall not be responsible for the Contractor's failure to exclude proprietary information from this redacted copy.

No other distribution of the proposals shall be made by the Offeror.

2. Proposal Preparation:

- a. Proposals shall be signed by an authorized representative of the Offeror. All information requested should be submitted. Failure to submit all information requested may result in Virginia Tech requiring prompt submission of missing information and/or giving a lowered evaluation of the proposal. Proposals which are substantially incomplete or lack key information may be rejected by Virginia Tech at its discretion. Mandatory requirements are those required by law or regulation or are such that they cannot be waived and are not subject to negotiation.

- b. Proposals should be prepared simply and economically providing a straightforward, concise description of capabilities to satisfy the requirements of the RFP. Emphasis should be on completeness and clarity of content.
 - c. Proposals should be organized in the order in which the requirements are presented in the RFP. All pages of the proposal should be numbered. Each paragraph in the proposal should reference the paragraph number of the corresponding section of the RFP. It is also helpful to cite the paragraph number, subletter, and repeat the text of the requirement as it appears in the RFP. If a response covers more than one page, the paragraph number and subletter should be repeated at the top of the next page. The proposal should contain a table of contents which cross references the RFP requirements. Information which the offeror desires to present that does not fall within any of the requirements of the RFP should be inserted at an appropriate place or be attached at the end of the proposal and designated as additional material. Proposals that are not organized in this manner risk elimination from consideration if the evaluators are unable to find where the RFP requirements are specifically addressed.
 - d. Ownership of all data, material and documentation originated and prepared for Virginia Tech pursuant to the RFP shall belong exclusively to Virginia Tech and be subject to public inspection in accordance with the Virginia Freedom of Information Act. Trade secrets or proprietary information submitted by an Offeror shall not be subject to public disclosure under the Virginia Freedom of Information Act. However, to prevent disclosure the Offeror must invoke the protections of Section 2.2-4342F of the Code of Virginia, in writing, either before or at the time the data or other materials is submitted. The written request must specifically identify the data or other materials to be protected and state the reasons why protection is necessary. –The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secret or proprietary information. The classification of an entire proposal document, line item prices and/or total proposal prices as proprietary or trade secrets is not acceptable and may result in rejection of the proposal.
3. Oral Presentation: Offerors who submit a proposal in response to this RFP may be required to give an oral presentation of their proposal to Virginia Tech.—This will provide an opportunity for the Offeror to clarify or elaborate on the proposal but will in no way change the original proposal. Virginia Tech will schedule the time and location of these presentations. Oral presentations are an option of Virginia Tech and may not be conducted. Therefore, proposals should be complete.

VIII. SELECTION CRITERIA AND AWARD:

A. Selection Criteria

Proposals will be evaluated by Virginia Tech using the following:

<u>Criteria</u>	<u>Maximum Point Value</u>
1. Quality of products/services offered and suitability for the intended purposes	25
2. Qualifications and experiences of Offeror in providing the goods/services	25
3. Specific plans or methodology to be used to provide the Services	25
4. Cost (or Price)	15
5. Participation of SWaM Business	10
Total	100

B. Award

Selection shall be made of two or more offerors deemed to be fully qualified and best suited among those submitting proposals on the basis of the evaluation factors included in the Request for Proposal, including price, if so stated in the Request for Proposal. Negotiations shall then be conducted with the offerors so selected. Price shall be considered, but need not be the sole determining factor. After negotiations have been conducted with each offeror so selected, Virginia Tech shall select the offeror which, in its opinion, has made the best proposal, and shall award the contract to that offeror. Virginia Tech may cancel this Request for Proposal or reject proposals at any time prior to an award. Should Virginia Tech determine in writing and in its sole discretion that only one offeror has made the best proposal, a contract may be negotiated and awarded to that offeror. The award document will be a contract incorporating by reference all the requirements, terms and conditions of this solicitation and the Contractor's proposal as negotiated.

Virginia Tech reserves the right to award multiple contracts as a result of this solicitation.

IX. INVOICES:

Invoices for goods or services provided under any contract resulting from this solicitation shall be submitted by email to vtinvoices@vt.edu or by mail to:

Virginia Polytechnic Institute and State University (Virginia Tech)
Accounts Payable
North End Center, Suite 3300
300 Turner Street NW
Blacksburg, Virginia 24061

X. METHOD OF PAYMENT:

Virginia Tech will authorize payment to the contractor as negotiated in any resulting contract from the aforementioned Request for Proposal.

Payment can be expedited through the use of the Wells One AP Control Payment System. Virginia Tech strongly encourages participation in this program. For more information on this program please refer to Virginia Tech's Procurement website: <http://www.procurement.vt.edu/vendor/wellsone.html> or contact the procurement officer identified in the RFP.

XI. ADDENDUM:

Any **ADDENDUM** issued for this solicitation may be accessed at <https://bids.scquest.com/apps/Router/PublicEvent?CustomerOrg=VATech>. Since a paper copy of the addendum will not be mailed to you, we encourage you to check the web site regularly.

XII. COMMUNICATIONS:

Communications regarding this solicitation shall be formal from the date of issue, until either a Contractor has been selected or the Procurement Department rejects all proposals. Formal communications will be directed to the procurement officer listed on this solicitation. Informal communications, including but not limited to request for information, comments or speculations regarding this solicitation to any University employee other than a Procurement Department representative may result in the offending Offeror's proposal being rejected.

XIII. CONTROLLING VERSION OF SOLICITATION:

The posted version of the solicitation and any addenda issued by Virginia Tech Procurement Services is the mandatory controlling version of the document. Any modification of/or additions to the solicitation by the Offeror shall not modify the official version of the solicitation issued by Virginia Tech Procurement Services. Such modifications or additions to the solicitation by the Offeror may be cause for rejection of the proposal; however, Virginia Tech reserves the right to decide, on a case by case basis, in its sole discretion, whether to reject such a proposal.

XIV. TERMS AND CONDITIONS:

This solicitation and any resulting contract/purchase order shall be governed by the attached terms and conditions, see Attachment A.

XV. CONTRACT ADMINISTRATION:

- A. The individual user departments at Virginia Tech shall be identified as the Contract Administrators and shall use all powers under the contract to enforce its faithful performance.
- B. The Contract Administrators in each user departments shall determine the amount, quantity, acceptability, fitness of all aspects of the services and shall decide all other questions in connection with the services. Contract Administrators, or designees, shall not have authority to approve changes in the services which alter the concept or which call for an extension of time for this contract. Any modifications made must be authorized by the Virginia Tech Procurement Department through a written amendment to the contract.
- C. Levi Henry, Senior Contracting Officer, Procurement, shall oversee the contract in its entirety and will serve as the point of contact for issues involving this contract.

XVI. ATTACHMENTS:

Attachment A - Terms and Conditions

Attachment B - Pricing Schedule

Attachment C – PAC Agreement

ATTACHMENT A

TERMS AND CONDITIONS

RFP GENERAL TERMS AND CONDITIONS

See:

https://www.procurement.vt.edu/content/dam/procurement_vt_edu/docs/terms/RFP-General-Terms-And-Conditions.pdf

ADDITIONAL TERMS AND CONDITIONS.

1. **ADDITIONAL GOODS AND SERVICES:** The University may acquire other goods or services that the supplier provides other than those specifically solicited. The University reserves the right, subject to mutual agreement, for the Contractor to provide additional goods and/or services under the same pricing, terms and conditions and to make modifications or enhancements to the existing goods and services. Such additional goods and services may include other products, components, accessories, subsystems, or related services newly introduced during the term of the Agreement.
2. **AUDIT:** The Contractor hereby agrees to retain all books, records, and other documents relative to this contract for five (5) years after final payment, or until audited by the Commonwealth of Virginia, whichever is sooner. Virginia Tech, its authorized agents, and/or the State auditors shall have full access and the right to examine any of said materials during said period.
3. **AVAILABILITY OF FUNDS:** It is understood and agreed between the parties herein that Virginia Tech shall be bound hereunder only to the extent of the funds available or which may hereafter become available for the purpose of this agreement.
4. **CANCELLATION OF CONTRACT:** Virginia Tech reserves the right to cancel and terminate any resulting contract, in part or in whole, without penalty, upon 60 days written notice to the Contractor. In the event the initial contract period is for more than 12 months, the resulting contract may be terminated by either party, without penalty, after the initial 12 months of the contract period upon 60 days written notice to the other party. Any contract cancellation notice shall not relieve the Contractor of the obligation to deliver and/or perform on all outstanding orders issued prior to the effective date of cancellation.
5. **CONTRACT DOCUMENTS:** The contract entered into by the parties shall consist of the Request for Proposal including all modifications thereof, the proposal submitted by the Contractor, the written results of negotiations, the Commonwealth Standard Contract Form, all of which shall be referred to collectively as the Contract Documents.
6. **IDENTIFICATION OF PROPOSAL:** Virginia Tech will only be accepting electronic submission of proposals. All submissions must be submitted to the Virginia Tech online submission portal. Upon completion you will be directed to your Submission Receipt. Virginia Tech will not confirm receipt of proposals. It is the responsibility of the offeror to make sure their proposal is delivered on time. **Attachments must be smaller than 50MB in order to be received by the University.** Proposals may **NOT** be hand delivered to the Procurement Office.
7. **NOTICES:** Any notices to be given by either party to the other pursuant to any contract resulting from this solicitation shall be in writing via email.
8. **SEVERAL LIABILITY:** Virginia Tech will be severally liable to the extent of its purchases made against any contract resulting from this solicitation. Applicable entities described herein will be severally liable to the extent of their purchases made against any contract resulting from this solicitation.

9. CLOUD OR WEB HOSTED SOFTWARE SOLUTIONS: For agreements involving Cloud-based Web-hosted software/applications refer to link for additional terms and conditions: https://www.procurement.vt.edu/content/dam/procurement_vt_edu/itprocurement/Data_Security_FER_PA_Addendum_2024.docx.

10. ADVERTISING: In the event a contract is awarded for supplies, equipment, or services resulting from this solicitation, no indication of such sales or services to Virginia Tech will be used in product literature or advertising. The contractor shall not state in any of the advertising or product literature that the Commonwealth of Virginia or any agency or institution of the Commonwealth has purchased or uses its products or services.

11. ELECTRICAL INSTALLATION: All equipment/material shall conform to the latest issue of all applicable standards as established by National Electrical Manufacturer's Association (NEMA), American National Standards Institute (ANSI), and Underwriters' Laboratories, Incorporated (UL) or other Nationally Recognized Testing Laboratories (NRTL) currently listed with the US Department of Labor. All equipment and material, for which there are NEMA, ANSI, UL or other NRTL standards and listings, shall bear the appropriate label of approval for use intended.

12. INSURANCE

By signing and submitting a Proposal/Bid under this solicitation, the offeror/bidder certifies that if awarded the contract, it will have the following insurance coverages at the time the work commences. Additionally, it will maintain these during the entire term of the contract and that all insurance coverages will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

During the period of the contract, Virginia Tech reserves the right to require the contractor to furnish certificates of insurance for the coverage required.

INSURANCE COVERAGES AND LIMITS REQUIRED:

A. Worker's Compensation - Statutory requirements and benefits.

B. Employers Liability - \$100,000.00

C. General Liability - \$2,000,000.00 combined single limit. Virginia Tech and the Commonwealth of Virginia shall be named as an additional insured with respect to goods/services being procured. This coverage is to include Premises/Operations Liability, Products and Completed Operations Coverage, Independent Contractor's Liability, Owner's and Contractor's Protective Liability and Personal Injury Liability.

D. Automobile Liability - \$500,000.00

E. The contractor agrees to be responsible for, indemnify, defend and hold harmless Virginia Tech, its officers, agents and employees from the payment of all sums of money by reason of any claim against them arising out of any and all occurrences resulting in bodily or mental injury or property damage that may happen to occur in connection with and during the performance of the contract, including but not limited to claims under the Worker's Compensation Act. The contractor agrees that it will, at all times, after the completion of the work, be responsible for, indemnify, defend and hold harmless Virginia Tech, its officers, agents and employees from all liabilities resulting from bodily or mental injury or property damage directly or indirectly arising out of the performance or nonperformance of the contract

13. LABELING OF HAZARDOUS SUBSTANCES: If the items or products requested by this solicitation are "Hazardous Substances" as defined by the # 3.1-250 of the Code of Virginia (1950), as amended, or # 1261 of Title 15 of the United States Code, then the offeror/bidder, by submitting its Proposal/Bid, certifies and warrants that the items or products to be delivered under this contract shall be properly labeled as required by the foregoing sections and that by delivering the items or products the offeror/bidder does not violate any of the prohibitions of # 3.1-252 of the Code of Virginia or Title 15 U.S.C. # 1263.

- 14. LICENSE TO USE VIRGINIA TECH LICENSED INDICIA:** By signing and submitting this Proposal/Bid, the offeror/bidder agrees that if it is awarded a purchase order/contract as a result of this solicitation, it will follow the procedures outlined by Virginia Tech's Licensing and Trademarks Administration to become a licensed vendor authorized to use Virginia Tech licensed trademarks indicia identified in the solicitation and to follow all procedures for submitting artwork for product for approval prior to producing any product with Virginia Tech indicia. As a licensed vendor, the offeror/bidder will be required to pay the university's standard royalty rate for similarly licensed vendors. *More information on the licensing process and application can be found at: <http://clc.com/Licensing-Info.aspx>.*
- 15. ORDERS:** Applicable departments, institutions, agencies and Public Bodies of the Commonwealth of Virginia may order by issuing a purchase order against any contract resulting from this solicitation.
- 16. PRICE ESCALATION/DEESCALATION:** Price adjustments for changes in the contractor's price of materials, labor and transportation may be permitted. Request for price adjustments for any other reasons will not be granted. No price increases will be authorized for 365 calendar days after the effective date of the contract. Contractor shall give not less than 30 days advance notice prior to the annual renewal of the contract of any desired price increase.

The Contractor shall document the amount and proposed effective date of any general change in the price of materials, labor and transportation. Documentation shall be supplied with the contractor's request for increase which will (1) verify that the requested price increase is general in scope and not applicable just to Virginia Tech, and (2) verify the amount or percentage of increase which is being passed on to the contractor by the contractor's suppliers. Failure by the contractor to supply the aforementioned verification with the request for price increase will result in a delay of the effective date of such increase. The Virginia Tech Procurement Department may verify such change in price independently. The Virginia Tech Procurement Department may make such verification as it deems adequate. However, any increase which the Virginia Tech Procurement Department determines is excessive, regardless of any documentation supplied by the contractor, may be cause for cancellation of the contract by the Virginia Tech Procurement Department. The Virginia Tech Procurement Department will notify the contractor in writing of the effective date of any increase which is approved. However, the contractor shall fill all purchase orders received prior to the effective date of the price adjustments of the old contract prices.

"Across the Board" price decreases are subject to implementation at any time and shall be immediately conveyed to Virginia Tech. The contractor is further advised that price decreases which affect the price of materials, labor, and transportation are required to be passed on to Virginia Tech immediately. Failure to do so will result in action to recoup such amounts.

- 17. SPECIAL OR PROMOTIONAL DISCOUNTS:** The Contractor shall extend any special promotional sale prices or discounts immediately to Virginia Tech during the term of the contract. Such notice shall also advise the duration of the specific sale or discount price.
- 18. SIDEWALK POLICY:** Driving on sidewalks is allowed when there is no other way to get a needed vehicle to a designated place or building on campus. The vehicle operator shall be made aware that extreme caution shall be used to operate the vehicle in a way that will not be a hazard or hindrance to pedestrians using the walk. The contractor shall be responsible for any damage to turf and anything that is located adjacent to the walk. Parking an unattended vehicle on a sidewalk is strictly prohibited by State Law. The contractor is allowed to park a vehicle on a sidewalk if there is no other way to perform necessary work. The procedure to obtain a permit to operate a vehicle on sidewalks is the same as for the turf as outlined in Turf Policy. Any vehicle parked illegally on sidewalks shall be subject to ticketing, fines and towing if necessary.
- 19. TURF POLICY:** Parking or driving on campus turf or sidewalk is strictly prohibited, except as specifically directed or otherwise allowed by the Physical Plant Grounds Department. In this case, a

turf permit must be obtained from Virginia Tech Parking Services and displayed by the vehicle. Turf parking is not allowed under the canopy of any tree on campus. Any vehicle parked illegally on turf or sidewalks shall be subject to ticketing and fines.

20. WARRANTY (COMMERCIAL): The contractor agrees that the supplies or services furnished under any award resulting from this solicitation shall be covered by the most favorable commercial warranties the contractor gives any customer for such supplies or services and that the rights and remedies provided therein are in addition to and do not limit those available to Virginia Tech by any other clause of this solicitation.

Attachment B

Pricing Schedule

The offeror shall provide pricing using the template below as applicable. The pricing schedule should include percentage off list price for specific manufacturer/product lines and/or categories. The “volume tier” section is intended to allow the offeror to provide volume-based incentives if applicable.

Equipment Category	Manufacturer	Model	List Price	Discount %	Net Price	Installation Cost	AVG Lead Time (Days)	Volume Tier (if applicable)

Attachment C
AGREEMENT
PUBLICLY ACCESSIBLE CONTRACT

This Agreement executed this [Date] day of [Month, Year] by and between [VASCUPP MEMBER NAME], (“the University”) and [Supplier NAME] (“Supplier”).

TERM

The term of this Publicly Accessible Contract (“PAC”) shall remain in effect until the expiration or termination of the Primary Agreement.

WITNESS

WHEREAS, the University and Supplier have executed an agreement, [CONTRACT NUMBER], dated [CONTRACT DATE] (the “Primary Agreement”), and included in the Primary Agreement is a third party access / cooperative procurement clause. Now therefore, the University and Supplier agree to the specific terms that will allow third-party access to the Primary Agreement, and based on other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree as follows:

- I. Supplier will:
 - A. Allow third parties to obtain goods and services from Supplier in accordance with the terms and pricing of the Primary Agreement (“Third-Party Access”).
 - B. Pay the Virginia Higher Education Procurement Consortium (“Consortium”) one percent (1%) of all revenue received by Supplier from non-Consortium entities through Third-Party Access (the “PAC Annual Fee”). The PAC Annual Fee will be paid in exchange for marketing services provided by the University and the Consortium described in Section II.
 - C. Fully support this marketing relationship by promoting the availability of the Third Party Access to non-Consortium entities; and
 - D. Provide quarterly reports detailing the amount of revenue received from non-Consortium entities through Third-Party Access.
- II. The University will ensure the Consortium:
 - A. Promotes the Primary Agreement and Third-Party Access on its website and through other channels (e.g., conferences) to non-Consortium members; and
 - B. Maintains a Supplier-approved version of the Supplier’s logo on the Consortium website.
- III. Payment
 - A. Supplier shall remit the PAC Annual Fee to the Consortium no later than August 31st of each year. The University and Consortium will share the payments equally and allocate payments to the appropriate accounts.

If the Primary Agreement expires or terminates before August 31st, Supplier shall remit the PAC Annual Fee no later than 45 calendar days from expiration or termination date of the Primary Agreement.

- B. Supplier shall remit the PAC Annual Fee by check in U.S. dollars. Checks will be made payable to the University of Virginia and sent to:

Procurement Office Manager
Procurement and Supplier Diversity Services
University of Virginia, Carruthers Hall
PO Box 400202
1001 N. Emmet Street
Charlottesville, VA 22904

Note 'PAC payment' on check.

IV. Notices

Any notice required or permitted to be given under this Agreement will be in writing and will be deemed duly given: (1) if delivered personally, when received; (2) if sent by recognized overnight courier service, on the date of the receipt provided by such courier service; (3) if sent by registered mail, postage prepaid, return receipt requested, on the date shown on the signed receipt; or (4) if sent by electronic mail, on the next business day of the receiver. All such notices will be addressed to a party at such party's address as shown below.

If to the University:

[Lead School Procurement Director]
[Lead School Procurement Address & Contact Info]

If to [Supplier]:

[Supplier Contact]
[Supplier]
[Address]
Email: [\[Supplier\]](#) Email]

ACCEPTANCE

For [Lead Institution]

For [Supplier]

[Lead Procurement Director]
[Lead Job Title]

[Supplier Contact]
[Supplier Contact Title]

Date

Date

Agreement #: [Contract-Number]-PAC



**VIRGINIA POLYTECHNIC INSTITUTE AND STATE UNIVERSITY
PROCUREMENT DEPARTMENT**

ADDENDUM NO. 1

DATE: April 24, 2026
TO: All Offerors
FROM: Levi Henry, Senior Contracts Officer
TOTAL PAGE(S): 2
SOLICITATION TITLE: Specialized Scientific Equipment and Instrumentation
SOLICITATION NUMBER: 952642606

I. CLARIFICATIONS AND ADDITIONAL INFORMATION

1. The VHEPC Quarterly Reporting Template referenced in the RFP is included as an attachment as part of this addendum. ***Please note that not all fields are required, and we are flexible in allowing the offeror to do the best they can to provide the data as it applies to their product/service offering.

II. REQUESTS FOR INFORMATION

1. We utilize a standardized pricing model that structures pricing by supplier and product line, providing a defined range of minimum and maximum discount percentages within each category. As a result, pricing components such as list price, net price, and installation costs may not be applicable. Will this pricing approach be acceptable for the RFP?

Yes, this is acceptable just please clearly indicate the discount percentages as part of your pricing approach.

2. Section 10 of Attachment A prohibits stating in our literature that any Commonwealth agency or institution has purchased or uses its products. Are contractors permitted to advertise the agreement itself in its literature? In the PAC it states the University will promote the PAC, but can the contractor promote it as well?

Yes, contractors are permitted to advertise the agreement itself in its literature. Virginia Tech and VHEPC will both work in conjunction to promote the PAC, and we highly encourage the contractor to promote the PAC as well.

3. *The link in Attachment A appears to be inactive. Please confirm if the doc in the following link is correct:*

https://www.procurement.vt.edu/content/dam/procurement_vt_edu/docs/terms/RFP-General-Terms-And-Conditions.pdf

Please use the following link instead:

https://www.procurement.vt.edu/content/dam/procurement_vt_edu/docs/terms/RFP-General-Terms-And-Conditions.pdf

4. We are seeking clarification regarding invoicing requirements under this contract. Specifically, Section 1X states: "Invoices for goods or services provided under any contract resulting from this solicitation shall be submitted by email to vtinvoices@vt.edu." Could you please confirm whether this means that all invoices from all participating entities must be submitted to Virginia Tech's Accounts Payable, or whether this requirement applies only to VT.edu, with other entities receiving invoices directly?

This section refers strictly to Virginia Tech invoices. Other entities shall be invoiced directly and do not need to be sent to Virginia Tech.

RFP # 952642606, Specialized Scientific Equipment & Instrumentation

INCLUDE THIS PAGE WITH YOUR PROPOSAL, SIGNATURE AT SUBMISSION IS REQUIRED

DUE DATE: Proposals will be received until **May 11th, 2026 at 3:00 PM**. Failure to submit proposals to the correct location by the designated date and hour will result in disqualification.

INQUIRIES: All inquiries for information regarding this solicitation should be directed to Levi Henry, Phone: (540) 231-7852 e-mail: lhenry29@vt.edu. All inquiries will be answered in the form of an addendum. Inquiries must be submitted by 3:00 PM on April 24, 2026. Inquiries must be submitted to the procurement officer identified in this solicitation.

PROPOSAL SUBMISSION:

***Please note, proposal submission procedures have changed effective March 2023.**

Proposals may NOT be hand delivered to the Procurement Office.

Proposals should be submitted electronically through Virginia Tech's procurement portal. This portal allows you access to view business opportunities and submit bids and proposals to Virginia Tech digitally and securely.

Proposals must be submitted electronically at:

<https://bids.scquest.com/apps/Router/PublicEvent?CustomerOrg=VATech>

Vendors will need to register through this procurement portal, hosted by Jaggaer. **It is encouraged for all vendors to register prior to the proposal submission deadline to avoid late submissions.** Registration is easy and free. If you have any challenges with the registration process, please contact Jaggaer Support at 1-800-233-1121 or procurement@vt.edu.

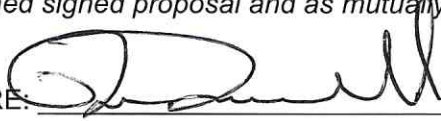
Click on the opportunity and log in to your vendor account to begin preparing your submission. Upon completion, you will receive a submission receipt email confirmation. Virginia Tech will not confirm receipt of proposals. It is the responsibility of the offeror to make sure their proposal is delivered on time.

Hard copy or email proposals will not be accepted. Late proposals will not be accepted, nor will additional time be granted to any individual Vendor.

Attachments must be smaller than 50MB in order to be received by the University.

In compliance with this Request For Proposal and to all the conditions imposed therein and hereby incorporated by reference, the undersigned offers and agrees to furnish the goods or services in accordance with the attached signed proposal and as mutually agreed upon by subsequent negotiation.

AUTHORIZED SIGNATURE: _____



Date: _____

5/08/2026

[INCLUDE THIS PAGE]

1. Morrell is a Distributor for Nikon Healthcare Serving the Clinical and Educational Communities in New York, New Jersey, Pennsylvania, Maryland, Washington DC, Delaware, Virginia, West Virginia, Ohio, Indiana, and Kentucky

Morrell Instrument Company has served the scientific community for the past 50 Years. It has been our primary objective to give our clients the best possible service after the sale. To do this we have assembled a highly trained staff that shares this philosophy.

Morrell is a Nikon authorized service center. We have factory trained service technicians at our Melville NY location.

In addition to Nikon, we are authorized distributors for over 30 other manufacturers. We test all equipment and choose only the highest quality products. We stand by every product we distribute.

2. Contact Information:

Ridge Stalnaker Nikon Microscope Specialist Mid-Atlantic Region
Phone 443.692.8371 Email rstalnaker@morrellonline.com

Liz Heisner Order Entry / Invoicing
Phone 631.423.4800 Email orders@morrellonline.com

Shari Gass Customer Service
Phone 631.547-7274 Email sgass@morrellonline.com

Rob Shirley Service Manager
Phone 631.546.7269 Email rshirley@morrellonline.com

Ron Morrell Management
Phone 631.423.4800 Email ron@morrellonline.com

3. All freight charges will be covered by Morrell Instrument Company Inc., Initial installation and training will be at no charge.
4. Standard delivery is 30-45 days ARO. Rush orders will be 10 days ARO if in stock.

5. When you receive a shipment please inspect all boxes for external damage, report any damage within 15 days of receipt to Morrell Instruments Shari Gass 631.423.4800 or sgass@morrellonline.com. Hold all containers and packing materials. FEDEX claims cannot be made without original cartons.

Defective, broken or damaged items at time of shipping will be replaced at no charge. Thirty-day unconditional returns with original packaging at no charge. After 30 days there will be a 15% restocking charge, an RMA number will be required.

There is a 1 year electrical 5-year mechanical warranty on Nikon items excluding 1. Product which has been subjected to disassembly, tampering, misuse, impact, improper storage, use with accessories or other items not provided by Morrell Instruments, contact with foreign materials such as sand or liquids, abuse, abnormal use, neglect, alteration, negligence, accident, or which has had its serial numbers, names, functions or applications altered or obliterated. 2. Defects or damage directly or indirectly caused by the installation or repair of the Product by unauthorized personnel and/or the use of unauthorized replacement parts. 3. Lamps, bulbs batteries, dongles, footings, rubber eyecups and other consumable items.

6.



Virginia Tech
Teaching Labs
Biological Sciences
962 West Campus Drive
Blacksburg, VA 24060

name@vt.edu
Tele: xxx-xxx-xxxx

Quotation # 07820RST

May 7, 2026
Terms: Net 30
FOB: Destination

Account Manager

Ridge Stalnaker 443.692.8371
rstalnaker@morrellonline.com

Nikon Microscope System

			List Price	Discount	Unit Price	Discounted
1	MBA950QAKT	Nikon Eclipse Ci-L-Plus LED Microscope Package - High Luminescent LED Illuminator with 5-Yr. Warranty 100v-240v - Light Intensity Management (LIM) automatically sets the brightness - Ergo Comfortview Tilting Trinocular, 5-30 Degrees, Telescoping 40mm, 50/50 - Widefield Eyepieces CF 10x / 22mm with Eyeguards (2 ea) - Mechanical Stage (1-Slide Holder) - Sextuple Intelligent Nosepiece with Analyzer Slot, Nylon Cover - Extended Fine Focus Knob	7,063.00	7.00%	\$6,568.59	6,568.59
1	MXA22129	- Sextuple Intelligent Nosepiece with Analyzer Slot, Nylon Cover	32.00	7.00%	\$29.76	29.76
1	MBL11305	- Achromat Condenser (na 0.9) (Swing-Out) (2x-100x)	720.00	7.00%	\$669.60	669.60
1	MCN77100	- Blue Light Blocking Filter to Reduce Eye Strain	45.00	7.00%	\$41.85	41.85
1	92060	- Eclipse Microscope Pad	40.00	7.00%	\$37.20	37.20
1	79035	- A.C. Power Cord BU [100-120v]	16.00	7.00%	\$14.88	14.88
		CF160 Infinity Objective Lenses				
1	MRL00022	- CFI Plan Achromat 2x / 0.06 / 7.5	503.00	7.00%	\$467.79	467.79
1	MRL00042	- CFI Plan Achromat 4x / 0.10 / 30.0	223.00	7.00%	\$207.39	207.39
1	MRL00102	- CFI Plan Achromat 10x / 0.25 / 10.5	306.00	7.00%	\$284.44	284.44
1	MRL00202	- CFI Plan Achromat 20x / 0.40 / 1.20	347.00	7.00%	\$322.71	322.71
1	MRL00402	- CFI Plan Achromat 40x / 0.65 / 0.56 Dry	592.00	7.00%	\$550.56	550.56
		Miscellaneous				
1	2800-4	- On Site Installation by Morrell Factory Authorized Representative	510.00			No Charge
1	2800-5	- On Site Training Session				No Charge
1	INST	- Instruction Manuals				No Charge
1	M2700KT	- Morrell Lens Cleaning Kit	25.00			No Charge

Please Note: The UVA Contract COOP-VA1853619 - Vendor ID SUP077714 discounted price is reflected in the discounted column
Your Discounted Savings is \$692.23

Your Entry #

Total

\$9,196.77

Standard Instrument Warranty on New Equipment

Nikon Warranty: 5-Years Optical & Mechanical, 1-Year Electrical, all Parts and Labor
All other equipment per manufacturer's stated warranty
Morrell Instruments is a Nikon Authorized Service Center

Order Placement

Morrell Instrument Company, Inc., 502 Walt Whitman Rd., Melville, New York, 11747
orders@morrellonline.com Tele: 631.423.4800 Fax: 631.673.8959
Morrell Federal Tax ID # 11-2343160 DUNS: 075797746 CAGE Code: 04PD3 UEI: JXVCNHP1B824

Quotation Assistance

Ridge Stalnaker 443.692.8371 - rstalnaker@morrellonline.com
Shari G31-546-7274 - sgass@morrellonline.com

Terms

Quotation is valid for 30 days.

Morrell Instruments is required to collect Sales Tax in NY, NJ, PA, MD, VA, & DC unless you are Tax Exempt.
Equipment purchased under this contract remains the property of Morrell Instruments until full payment is received.
Payment terms pending credit approval. First time orders require 50% downpayment. Shipping charges with revised PO only.
Order Cancellation fee 15% - 3.5% Credit Card fee could apply - Past due invoices subject to 1% per month charge.
For a complete copy of Terms and Conditions: <http://www.morrellonline.com/morrell-terms-and-conditions.html>

This quotation respectfully submitted by: *Ridge Stalnaker*

Invoice

Page: 1



Invoice Number: XXXXX-IN

Invoice Date: 5/7/2026
 Order Number: 0072978
 Order Date: 5/7/2026
 Salesperson: Ridge Stalnaker
 Customer Number: VIRGTEC

Bill To:
 VIRGINIA TECH
 HAMPTON ROADS-AREC
 1444 DIAMOND SPRINGS
 VIRGINIA BEACH, VA 23455

Ship To:
 VIRGINIA TECH
 HAMPTON ROADS-AREC
 1444 DIAMOND SPRINGS
 VIRGINIA BEACH, VA 23455

Customer P.O. XXXXXXXXXX	Ship VIA FEDEX	F.O.B. DESTINATION	Terms CREDIT CARD					
Item Number		Unit	Ordered	Shipped	Back Order	Price	Amount	
MBA950QAKT	CI-L-KT Plus Ergo Kit	EACH	1	1	0	7,063.000	6,568.59	
MBA95010	CI-L Plus Microscope Stand [M]	EACH	1	1	0	COMPONENT		
MBC91146	Ceramic Mechanical Stage CSR1S	EACH	1	1	0	COMPONENT		
MBB93800	Ergonomic Binocular Tube C-TE2	EACH	1	1	0	COMPONENT		
MAK10110	CFI WF Eyepiece 10x/22	EACH	2	2	0	COMPONENT		
MAK99000	CFI Eyepiece Shield F/22&25	EACH	2	2	0	COMPONENT		
MXA22047	Dust Cover H550S	EACH	1	1	0	COMPONENT		
MXA22129	Extended Fine Focus Knob	EACH	1	1	0	32.000	29.76	
MBL11305	Swing Out Condenser (na0.9)	EACH	1	1	0	720.000	669.60	
MCN77100	Blue Light Blocking/Cut Filter	EACH	1	1	0	45.000	41.85	
92080	Eclipse Microscope Pad	EACH	1	1	0	40.000	37.20	
79035	Power Cable 115v	EACH	1	1	0	16.000	14.88	
MRL00022	CFI Planachromat UW 2x	EACH	1	1	0	503.000	467.79	
MRL00042	CFI Planachromat 4x/0.10/30.0	EACH	1	1	0	223.000	207.39	
MRL00102	CFI Planachromat 10x/0.25/10.5	EACH	1	1	0	308.000	286.44	
MRL00202	CFI Planachromat 20x/0.40/1.3	EACH	1	1	0	347.000	322.71	
MRL00402	CFI Planachromat 40x/0.65/0.57	EACH	1	1	0	592.000	550.56	
2800-4	Installation at Your Facility	EACH	1	1	0	0.000	0.00	
2800-5	Initial On Site Training	EACH	1	1	0	0.000	0.00	
INST	Instruction Manuals	EACH	1	1	0	0.000	0.00	
M2700KT	Morrell Lens Cleaning Kit	EACH	1	1	0	0.000	0.00	

Net Invoice: 9,196.77

Morrell Instrument Co., Inc. 502 Walt Whitman Road, Melville NY 11747, (631) 423-4800

Electronic Payment - Capital One - ABA # 021407912 - ACCT # 7528781335 - Swift # HIBKUS44

A/R Contact: Liz Heiser - 516.362.3911 Fax: 631-673-8959 eheiser@morrellonline.com

Federal Tax ID# 11-2343150 UEI: JXVCN4P3B824 Duns-075797746 Cage Code:04PD3

Freight: 0.00
 Sales Tax: 0.00
 Invoice Total: 9,196.77
 Less Deposit: 0.00

7. The parties agree that if Nikon raises their published list prices during the contract Period, Morrell Instruments can subsequently raise these contact prices with 30 days' notice.

Equipment Category	Manufacture	Supplier Part Number	Model	Manufacutr e List June 2026	Discount	Net 2026	Installation Cost	Adv Lead Time	Volumn Tier
Accessories	Nikon	83075	25mm Reticle, Crossline, 10mm Scale with 100 Divisions	\$ 98.00	7.00%	\$ 91.14	\$0.00	10-45	None
Accessories	Nikon	83363	Focusing lens for goose neck light pipes with spring loaded design	\$ 81.00	7.00%	\$ 75.33	\$0.00	10-45	None
Stereo Microscopes	Nikon	83369	Single Light Guide with Adapter, for C-DS Diascopic Base	\$ 647.00	7.00%	\$ 601.71	\$0.00	10-45	None
Accessories	Nikon	83372	Single Fiber Optic Light Pipe, Self-supporting Armored Cable	\$ 375.00	7.00%	\$ 348.75	\$0.00	10-45	None
Stereo Microscopes	Nikon	83384	C-NI-150 Light source with heat filter and holder; 230V; 6 L x 8.5 Wx 5.3 H (152.4mm L x 215.9mm W x 134.6mm H)	\$ 875.00	7.00%	\$ 813.75	\$0.00	10-45	None
Stereo Microscopes	Nikon	83385	C-NI-30 Light Source, 115V/30w, Single Gooseneck Pipe, 152.4mm L x 215.9mm W x 134.6mm H	\$ 407.00	7.00%	\$ 378.51	\$0.00	10-45	None
Stereo Microscopes	Nikon	83407	SMZ-25/18 P2 EFLC DAPI HC Filter Set, Excitation: 350/50nm, Emission: 460/50nm, Dichroic	\$ 1,633.00	7.00%	\$ 1,518.69	\$0.00	10-45	None
Stereo Microscopes	Nikon	83408	SMZ-25/18 P2 EFLC ECFP HC Filter Set, Excitation: 436/20nm, Emission: 480/40nm, Dichroic	\$ 1,901.00	7.00%	\$ 1,767.93	\$0.00	10-45	None
Stereo Microscopes	Nikon	83409	SMZ-25/18 P2 EFLC EGFP LP HC Filter Set, Excitation: 470/40nm, Emission: 500nm Long Pass	\$ 1,901.00	7.00%	\$ 1,767.93	\$0.00	10-45	None
Stereo Microscopes	Nikon	83410	SMZ-25/18 P2 EFLC EGFP BP (FITC-CY2) HC Filter Set, Excitation: 470/40nm, Emission: 525/50nm	\$ 1,901.00	7.00%	\$ 1,767.93	\$0.00	10-45	None
Stereo Microscopes	Nikon	83411	SMZ-25/18 P2 EFLC EYFP HC Filter Set, Excitation: 500/20nm, Emission: 535/30nm, Dichroic	\$ 1,901.00	7.00%	\$ 1,767.93	\$0.00	10-45	None
Stereo Microscopes	Nikon	83412	SMZ-25/18 P2 EFLC DS RED (TRITC-CY3) HC Filter Set, Excitation: 545/30nm, Emission: 620/50nm	\$ 1,901.00	7.00%	\$ 1,767.93	\$0.00	10-45	None
Stereo Microscopes	Nikon	83413	SMZ-25/18 P2 EFLC CY5 HC Filter Set, Excitation: 620/60nm, Emission: 700/75nm, Dichroic	\$ 1,901.00	7.00%	\$ 1,767.93	\$0.00	10-45	None
Stereo Microscopes	Nikon	83414	SMZ-25/18 P2-EFLC Dapi SOLA HC Filter Set, Excitation: 395/25nm, Emission: 460/50nm, Dichroic	\$ 1,901.00	7.00%	\$ 1,767.93	\$0.00	10-45	None
Stereo Microscopes	Nikon	83419	C-4 x 4 Stage for stereo microscopes; Note: when 4 x 4 stage is usedwith 83410 plain stand,	\$ 1,994.00	7.00%	\$ 1,854.42	\$0.00	10-45	None
Stereo Microscopes	Nikon	83420	SMZ1270/800N P-EFLC BFP AT Filter Set, Excitation: 395/25nm, Emission: 460/50nm, Dichroic	\$ 1,625.00	7.00%	\$ 1,511.25	\$0.00	10-45	None
Stereo Microscopes	Nikon	83421	SMZ1270/800N P-EFLC ECFP AT Filter Set, Excitation: 435/20nm, Emission: 480/30nm, Dichroic	\$ 1,376.00	7.00%	\$ 1,279.68	\$0.00	10-45	None
Stereo Microscopes	Nikon	83422	SMZ1270/800N P-EFLC GFP LP AT Filter Set, Excitation: 480/30nm, Emission: 515 Long Pass	\$ 1,376.00	7.00%	\$ 1,279.68	\$0.00	10-45	None
Stereo Microscopes	Nikon	83423	SMZ1270/800N P-EFLC GFP BP AT Filter Set, Excitation: 480/30nm, Emission: 535/40nm, Dichroic	\$ 1,376.00	7.00%	\$ 1,279.68	\$0.00	10-45	None
Stereo Microscopes	Nikon	83424	SMZ1270/800N P-EFLC EYFP AT Filter Set, Excitation: 495/20nm, Emission: 540/30nm, Dichroic	\$ 1,376.00	7.00%	\$ 1,279.68	\$0.00	10-45	None
Stereo Microscopes	Nikon	83425	SMZ1270/800N P-EFLC TRITC AT Filter Set, Excitation: 540/25nm, Emission: 605/55nm, Dichroic	\$ 1,376.00	7.00%	\$ 1,279.68	\$0.00	10-45	None
Accessories	Nikon	84451	TPI-TSX Thermo Plate With Controller. Transparent Special Glass Plate (97.5mm x 130mm)	\$ 3,387.00	7.00%	\$ 3,149.91	\$0.00	10-45	None
Accessories	Nikon	84458	TPI-108RH26 THERMO PLATE F/IMSI TI	\$ 4,710.00	7.00%	\$ 4,380.30	\$0.00	10-45	None
Accessories	Nikon	84460	TPI-D-SMZ25DX Large Surface Thermo Plate. Transparent Special Glass Plate (248mm x 370mm)	\$ 5,446.00	7.00%	\$ 5,064.78	\$0.00	10-45	None
Educational Microscope	Nikon	90453	Eclipse Ei LED MV right handle "oil" objective Binocular package consisting of Ei Main Body	\$ 1,617.00	7.00%	\$ 1,503.81	\$0.00	10-45	QTY 10 + 15%
Educational Microscope	Nikon	90454	Eclipse Ei LED MV left handle "oil" objective Binocular package consisting of Ei Main Body	\$ 1,686.00	7.00%	\$ 1,567.98	\$0.00	10-45	QTY 10 + 15%
Educational Microscope	Nikon	90455	Eclipse Ei LED MV right handle "oil" objective Trinocular package consisting of Ei Main Body	\$ 2,264.00	7.00%	\$ 2,105.52	\$0.00	10-45	None
Educational Microscope	Nikon	90456	Eclipse Ei LED MV left handle "oil" objective Trinocular package consisting of Ei Main Body	\$ 2,378.00	7.00%	\$ 2,211.54	\$0.00	10-45	None
Educational Microscope	Nikon	90457	Si "Oil" Objective Binocular Package. Consists of Si Main Body with White LED Illumination,	\$ 3,335.00	7.00%	\$ 3,101.55	\$0.00	10-45	QTY 10 + 15%
Educational Microscope	Nikon	90458	Si "Oil" Objective Trinocular Package. Consists of Si Main Body with White LED Illumination,	\$ 3,924.00	7.00%	\$ 3,649.32	\$0.00	10-45	QTY 10 + 15%
Accessories	Nikon	90463	SI W/ERGO HEAD-TRANSPORT BOX W/O LOGO	\$ 142.00	7.00%	\$ 132.06	\$0.00	10-45	None
Microscope	Nikon	92015	SI TRI-NOC DRY OBJ SET & WIFI CAMERA	\$ 4,356.00	7.00%	\$ 4,051.08	\$0.00	10-45	QTY 10 + 15%
Microscope	Nikon	92016	SI TRI-NOC OIL OBJ SET & WIFI CAMERA	\$ 4,869.00	7.00%	\$ 4,528.17	\$0.00	10-45	QTY 10 + 15%
Accessories	Nikon	96220	CF-L AT DAPI/UV Long Pass Filter Set, Excitation: 375/28nm (361-389nm),Emission: 435nm	\$ 1,192.00	7.00%	\$ 1,108.56	\$0.00	10-45	None
Accessories	Nikon	96221	CF-L AT DAPI/Hoechst/Alexa Fluor 350 Filter Set, Excitation: 375/28nm (361-389nm), Emission: 435nm	\$ 1,192.00	7.00%	\$ 1,108.56	\$0.00	10-45	None
Accessories	Nikon	96223	CF-L AT ECFP/Cerulean Filter Set, Excitation: 435/20nm (425-445nm), Emission: 480/30nm	\$ 1,192.00	7.00%	\$ 1,108.56	\$0.00	10-45	None
Accessories	Nikon	96224	CF-L AT Fluoro Gold/Calcofluor White Long Pass Filter Set, Excitation:375/28nm (361-389nm), Emission: 435nm	\$ 1,192.00	7.00%	\$ 1,108.56	\$0.00	10-45	None
Accessories	Nikon	96225	CF-L AT GFP/FITC Long Pass Filter Set, Excitation: 480/30nm (465-495nm),Emission: 515nm	\$ 1,192.00	7.00%	\$ 1,108.56	\$0.00	10-45	None
Accessories	Nikon	96226	CF-L AT EGFP/FITC/Cy2/Alexa Fluor 488 Filter Set, Excitation: 480/30nm (465-495nm), Emission: 515nm	\$ 1,192.00	7.00%	\$ 1,108.56	\$0.00	10-45	None
Accessories	Nikon	96227	CF-L AT EYFP/Venus/Citrine Filter Set, Excitation: 495/20nm (485-505nm), Emission: 540/30nm	\$ 1,192.00	7.00%	\$ 1,108.56	\$0.00	10-45	None
Accessories	Nikon	96228	CF-L AT TRITC/Cy3 Long Pass Filter Set, Excitation: 540/25nm (527.5-552.5nm), Emission: 570/50nm	\$ 1,192.00	7.00%	\$ 1,108.56	\$0.00	10-45	None
Accessories	Nikon	96229	CF-L AT TRITC/Cy3/TagRFP/Alexa Fluor 546 Filter Set, Excitation: 540/25nm (527.5-552.5nm), Emission: 570/50nm	\$ 1,192.00	7.00%	\$ 1,108.56	\$0.00	10-45	None
Accessories	Nikon	96230	CF-L AT TRITC (Red Shifted) Filter Set, Excitation: 540/25nm (527.5-552.5nm), Emission: 620/50nm	\$ 1,192.00	7.00%	\$ 1,108.56	\$0.00	10-45	None
Accessories	Nikon	96231	CF-L AT Texas Red/mCherry/Alexa Fluor 594 Filter Set, Excitation: 560/40nm (540-580nm), Emission: 620/50nm	\$ 1,192.00	7.00%	\$ 1,108.56	\$0.00	10-45	None
Accessories	Nikon	96232	CF-L AT CY5/Alexa Fluor 647/Draq 5 Filter Set, Excitation: 620/50nm (595-645nm), Emission: 670/50nm	\$ 1,192.00	7.00%	\$ 1,108.56	\$0.00	10-45	None
Inverted Microscope	Nikon	96240	C-FL 385nm LED-DAPI Filter Set, Excitation: 390/38nm (371-409nm), Emission: 475/90nm (445-505nm)	\$ 1,192.00	7.00%	\$ 1,108.56	\$0.00	10-45	None
Inverted Microscope	Nikon	96241	C-FL 455nm LED-CFP Long Pass Filter Set, Excitation 448/23nm (436.5-459.5nm), Emission: 475/90nm (445-505nm)	\$ 1,192.00	7.00%	\$ 1,108.56	\$0.00	10-45	None
Inverted Microscope	Nikon	96242	C-FL 470nm LED-FITC, GFP Filter Set, Excitation: 470/40nm (450-490nm), Emission: 534/55nm (515-565nm)	\$ 1,192.00	7.00%	\$ 1,108.56	\$0.00	10-45	None
Inverted Microscope	Nikon	96243	C-FL 505nm LED-YFP Filter Set, Excitation: 496/29nm (481.5-510.5nm), Emission: 543/37nm (515-565nm)	\$ 1,192.00	7.00%	\$ 1,108.56	\$0.00	10-45	None
Inverted Microscope	Nikon	96244	C-FL 525nm LED-Blue/Green Filter Set, Excitation: 525/50nm (500-550nm), Emission: 597/50nm (565-615nm)	\$ 1,192.00	7.00%	\$ 1,108.56	\$0.00	10-45	None
Inverted Microscope	Nikon	96245	C-FL 560nm LED-TRITC, Cy3 Filter Set, Excitation: 550/50nm (527-575nm), Emission: 630/75nm (605-665nm)	\$ 1,192.00	7.00%	\$ 1,108.56	\$0.00	10-45	None

Inverted Microscope	Nikon	96246	C-FL 590nm LED-mCherry, Texas Red Filter Set, Excitation: 561/75nm(523.5-598.5nm), Emission: 615/75nm (565-645nm)	\$ 1,192.00	7.00%	\$ 1,108.56	\$0.00	10-45	None
Inverted Microscope	Nikon	96247	C-FL 625nm LED-Cy5 Filter Set, Excitation: 621/58nm (592-650nm), Emission: 706/73nm (645-745nm)	\$ 1,192.00	7.00%	\$ 1,108.56	\$0.00	10-45	None
Accessories	Nikon	96359	C-FL DAPI SOLA Hard Coat, High Signal-to-Noise, Zero Shift Filter Set, Excitation: 395/25nm (365-425nm)	\$ 1,540.00	7.00%	\$ 1,432.20	\$0.00	10-45	None
Accessories	Nikon	96360	C-FL DAPI Hard Coat, High Signal-to-Noise, Zero Shift Filter Set, Excitation: 350/50nm (325-375nm)	\$ 1,540.00	7.00%	\$ 1,432.20	\$0.00	10-45	None
Accessories	Nikon	96361	C-FL CFP Hard Coat, High Signal-to-Noise, Zero Shift Filter Set, Excitation: 436/20nm (426-446nm)	\$ 1,540.00	7.00%	\$ 1,432.20	\$0.00	10-45	None
Accessories	Nikon	96362	C-FL GFP Hard Coat, High Signal-to-Noise, Zero Shift Filter Set, Excitation: 470/40nm (450-490nm)	\$ 1,540.00	7.00%	\$ 1,432.20	\$0.00	10-45	None
Accessories	Nikon	96363	C-FL YFP Hard Coat, High Signal-to-Noise, Zero Shift Filter Set, Excitation: 500/20nm (490-510nm)	\$ 1,540.00	7.00%	\$ 1,432.20	\$0.00	10-45	None
Accessories	Nikon	96364	C-FL DS Red Hard Coat, High Signal-to-Noise, Zero Shift Filter Set, Excitation: 545/30nm (535-555nm)	\$ 1,540.00	7.00%	\$ 1,432.20	\$0.00	10-45	None
Accessories	Nikon	96365	C-FL Texas Red Hard Coat, High Signal-to-Noise, Zero Shift Filter Set, Excitation: 560/40nm (545-575nm)	\$ 1,540.00	7.00%	\$ 1,432.20	\$0.00	10-45	None
Accessories	Nikon	96366	C-FL CY5 Hard Coat, High Signal-to-Noise, Zero Shift Filter Set, Excitation: 620/60nm (590-650nm)	\$ 1,540.00	7.00%	\$ 1,432.20	\$0.00	10-45	None
Accessories	Nikon	96367	C-FL CY7 Hard Coat, High Signal-to-Noise, Zero Shift Filter Set, Excitation: 710/75nm (672.5-747.5nm)	\$ 1,540.00	7.00%	\$ 1,432.20	\$0.00	10-45	None
Accessories	Nikon	96389	C-FL DAPI SOLA Filter Set, High-Signal-Noise, Semrock BrightLine®, Excitation: 378/53nm (341-373nm)	\$ 1,438.00	7.00%	\$ 1,337.34	\$0.00	10-45	None
Accessories	Nikon	96390	C-FL DAPI Filter Set, High-Signal-Noise, Semrock Brightline®, Excitation: 356/30nm (341-373nm)	\$ 1,438.00	7.00%	\$ 1,337.34	\$0.00	10-45	None
Accessories	Nikon	96392	C-FL GFP/FITC/Cy2 Filter Set, High-Signal-Noise, Semrock Brightline®, Excitation: 466/40nm (445-487nm)	\$ 1,438.00	7.00%	\$ 1,337.34	\$0.00	10-45	None
Accessories	Nikon	96393	C-FL YFP Filter Set, High-Signal-Noise, Semrock Brightline®, Excitation: 500/24nm (488-515nm)	\$ 1,465.00	7.00%	\$ 1,362.45	\$0.00	10-45	None
Accessories	Nikon	96394	C-FL DSRed/TRITC/Cy3 Filter Set, High-Signal-Noise, Semrock Brightline®, Excitation: 554/23nm (525-583nm)	\$ 1,438.00	7.00%	\$ 1,337.34	\$0.00	10-45	None
Accessories	Nikon	96394	C-FL DSRed/TRITC/Cy3 Filter Set, High-Signal-Noise, Semrock Brightline®, Excitation: 554/23nm (525-583nm)	\$ 1,438.00	7.00%	\$ 1,337.34	\$0.00	10-45	None
Accessories	Nikon	96395	C-FL Texas Red/mCherry Filter Set, High-Signal-Noise, Semrock Brightline®, Excitation: 562/30nm (545-575nm)	\$ 1,438.00	7.00%	\$ 1,337.34	\$0.00	10-45	None
Accessories	Nikon	96396	C-FL Cy5 Filter Set, High-Signal-Noise, Semrock Brightline®, Excitation: 618/50nm (593-643nm)	\$ 1,438.00	7.00%	\$ 1,337.34	\$0.00	10-45	None
Accessories	Nikon	175961	27mm Eyepiece Reticle KR-207. 10mm in 100 divisions (No. 0 thru 10)	\$ 158.00	7.00%	\$ 146.94	\$0.00	10-45	None
Light Microscope	Nikon	MBA74100	FN1 with Right and Left Hand Substage Control, Field Diaphragm, Adjusting Tools (2 pcs.), Focusing Wheel	\$ 6,092.00	7.00%	\$ 5,665.56	\$0.00	10-45	None
Light Microscope	Nikon	MBA93000	Eclipse Ci-E Main Body with LED Illumination and Motorized Sextuple Nosepiece with Slot and Lock	\$ 9,147.00	7.00%	\$ 8,506.71	\$0.00	10-45	None
Light Microscope	Nikon	MBA94010	Eclipse Ci-S Main Body with 6V/30W Halogen Lamp, Dual Coarse/Fine Focusing with Re-Focusing Knob	\$ 2,958.00	7.00%	\$ 2,750.94	\$0.00	10-45	None
Light Microscope	Nikon	MBA940B8	Ci-S Basic Binocular Package Consisting of Ci-S Main Body with 6V/30W Halogen Illumination and 10x Eyepieces	\$ 5,310.00	7.00%	\$ 4,938.30	\$0.00	10-45	None
Light Microscope	Nikon	MBA940SP	Ci-S Basic Ergo Binocular Package Consisting of Ci-S Main Body with 6V/30W Halogen Illumination and 10x Eyepieces	\$ 7,019.00	7.00%	\$ 6,527.67	\$0.00	10-45	None
Light Microscope	Nikon	MBA95000	Eclipse Ci-L Main Body with LED Illumination, Dual Coarse/Fine Focusing with Re-Focusing Knob	\$ 3,036.00	7.00%	\$ 2,823.48	\$0.00	10-45	None
Microscope	Nikon	MBA95010	Eclipse Ci-L plus Main Body with white LED illumination, Dual Course/fine Focusing with Torque Limiter	\$ 3,772.00	7.00%	\$ 3,507.96	\$0.00	10-45	None
Light Microscope	Nikon	MBA950B8	Ci-L Basic Binocular Package consisting of Ci-L Main Body with LED Illumination, C-TB Binoculars and 10x Eyepieces	\$ 5,361.00	7.00%	\$ 4,985.73	\$0.00	10-45	None
Microscope	Nikon	MBA950QA	Ci-L plus Basic Ergo Binocular Package. Consists of the Ci-L plus MainBody with white LED Illumination and 10x Eyepieces	\$ 7,063.00	7.00%	\$ 6,568.59	\$0.00	10-45	QTY 10 + 15%
Microscope	Nikon	MBA950RA	Ci-L plus Basic Binocular Package. Consists of the Ci-L plus MainBody with white LED Illumination and 10x Eyepieces	\$ 5,450.00	7.00%	\$ 5,068.50	\$0.00	10-45	QTY 10 + 15%
Microscope	Nikon	MBA950S8	Ci-L PLUS BASIC ERGO BINOC PCK W/DS100	\$ 13,677.00	7.00%	\$ 12,719.61	\$0.00	10-45	QTY 10 + 15%
Light Microscope	Nikon	MBB74700	Y-QT Quadocular Adapter Replaces Photo Tube of F and T Trinoculars, Possible to Use Two Eyepieces	\$ 1,757.00	7.00%	\$ 1,634.01	\$0.00	10-45	None
Light Microscope	Nikon	MBB75110	Y-THS Teaching Unit for Side-by-Side Observation, Type B	\$ 2,824.00	7.00%	\$ 2,626.32	\$0.00	10-45	None
Light Microscope	Nikon	MBB75131	Y-THR-L Teaching Unit for Side-by-Side Observation, Type L	\$ 2,526.00	7.00%	\$ 2,349.18	\$0.00	10-45	None
Light Microscope	Nikon	MBB75350	C-ISA Intermediate Tube with Simple Analyzer on Slider	\$ 838.00	7.00%	\$ 779.34	\$0.00	10-45	None
Light Microscope	Nikon	MBB75370	C-SP Simple Polarizer	\$ 440.00	7.00%	\$ 409.20	\$0.00	10-45	None
Light Microscope	Nikon	MBB75500	Y-IM Four Position Magnification Changer, 1x, 1.25x, 1.5x, 2x	\$ 4,129.00	7.00%	\$ 3,839.97	\$0.00	10-45	None
Light Microscope	Nikon	MBB93800	C-TE2 Ergonomic Tilting/Telescopic Binocular Body Tube, Siedentopf Type, Interpupillary Distance Adjustable	\$ 2,103.00	7.00%	\$ 1,955.79	\$0.00	10-45	None
Light Microscope	Nikon	MBB94510	Ni-TT-E Motorized Quadocular Tilting Eyepiece Tube, Siedentopf Type, 15-35 Degree Inclination	\$ 7,161.00	7.00%	\$ 6,659.73	\$0.00	10-45	None
Light Microscope	Nikon	MBB94521	Ni-TT Manual Quadocular Tilting Eyepiece Tube, Siedentopf Type, Inclination 15-35 Degree	\$ 5,762.00	7.00%	\$ 5,358.66	\$0.00	10-45	None
Light Microscope	Nikon	MBCT74001	FN-3PS2 Nikon Physiology Stage, 20mm Insert, Specimen Chamber, 220 x 338mm, Extension Stage	\$ 2,959.00	7.00%	\$ 2,751.87	\$0.00	10-45	None
Light Microscope	Nikon	MBD92200	Ni-FNA Focusing Nosepiece Carrier Sub Arm	\$ 887.00	7.00%	\$ 824.91	\$0.00	10-45	None
Accessories	Nikon	MBE15003	Quartz Collector Lens for High Transmission at UV Range	\$ 2,083.00	7.00%	\$ 1,937.19	\$0.00	10-45	None
Light Microscope	Nikon	MBE44501	B-2A, Excitation: 450-490nm, Emission: 520nm Longpass, Dichroic Mirror: 505nm	\$ 1,278.00	7.00%	\$ 1,188.54	\$0.00	10-45	None
Accessories	Nikon	MBE75060	Mercury or Xenon Lamp Centering Tool, for Upright Stands, Installs into Objective Position	\$ 192.00	7.00%	\$ 178.56	\$0.00	10-45	None
Accessories	Nikon	MBF72351	C-HGFI HG 50W Intensilight Adapter R, for Eclipse E200 and TS100 50 Watt Microscope Systems	\$ 368.00	7.00%	\$ 342.24	\$0.00	10-45	None
Accessories	Nikon	MBF72655	C-HGFI Intensilight Mercury Fiber Illuminator, Precentered, Six Neutral Density Steps, Manual	\$ 3,589.00	7.00%	\$ 3,337.77	\$0.00	10-45	None
Accessories	Nikon	MBF72665	C-HGFI Intensilight Motorized Mercury Fiber Illuminator, Precentered, Motorized Six Neutral Density Steps	\$ 4,605.00	7.00%	\$ 4,282.65	\$0.00	10-45	None
Accessories	Nikon	MBF74650	C-LHGFI HG Intensilight Mercury Lamp, 130W, 2000 Hour	\$ 1,609.00	7.00%	\$ 1,496.37	\$0.00	10-45	None
Accessories	Nikon	MBF75600	C-HGF IE-C HG Intensilight Controller (Required with MBF72665 Motorized Intensilight)	\$ 587.00	7.00%	\$ 545.91	\$0.00	10-45	None
Light Microscope	Nikon	MBF95120	Ni-SRCP Simple Remote Control Pad	\$ 508.00	7.00%	\$ 472.44	\$0.00	10-45	None
Light Microscope	Nikon	MBF95400	Ni-E CTLA Ni-E Control Box A, Includes Ni-E Control Cable and LH100 Extension Cable	\$ 3,574.00	7.00%	\$ 3,323.82	\$0.00	10-45	None
Light Microscope	Nikon	MBF95410	Ni-CTLB Control Box B, for Motorized Nosepiece & FL Turret; Transmitted & EPI Shutters, Includes Remote Control	\$ 3,830.00	7.00%	\$ 3,561.90	\$0.00	10-45	None
Light Microscope	Nikon	MBH72100	FN-PT 4x Auxiliary Lens, Installs in DIC N1 Position of MBL70105 Turret Condenser	\$ 227.00	7.00%	\$ 211.11	\$0.00	10-45	None

Light Microscope	Nikon	MBL70105	FN-C LWD Turret Condenser, NA 0.78, Working Distance 8.2mm, Positions for DIC N1, N2, C	\$ 2,622.00	7.00%	\$ 2,438.46	\$0.00	10-45	None
Light Microscope	Nikon	MBL71505	C-C Achromat Condenser 0.90 NA (2-100x) Working Distance 2.2mm Includes Slider Positio	\$ 921.00	7.00%	\$ 856.53	\$0.00	10-45	None
Light Microscope	Nikon	MBL73105	C-C Phase Contrast Turret Condenser N.A. 0.9, Working Distance 1.9mm (Objectives:4x* - 1	\$ 964.00	7.00%	\$ 896.52	\$0.00	10-45	None
Light Microscope	Nikon	MBL99005	NI-CUD Universal Condenser Dry, NA 0.88, Seven Position Turret; Accepts Modules for Phas	\$ 2,477.00	7.00%	\$ 2,303.61	\$0.00	10-45	None
Light Microscope	Nikon	MBL99800	NI-CUD Motorized Universal Condenser Dry, NA 0.88, Seven Position Turret; Accepts Modu	\$ 5,257.00	7.00%	\$ 4,889.01	\$0.00	10-45	None
Accessories	Nikon	MBM11100	Stage Micrometer A, 1mm Scale Divided into 100 Divisions (0.01mm/div)	\$ 170.00	7.00%	\$ 158.10	\$0.00	10-45	None
Accessories	Nikon	MBM13100	Stage Micrometer C, 1mm x 100 divisions	\$ 242.00	7.00%	\$ 225.06	\$0.00	10-45	None
Accessories	Nikon	MBN11710	Daylight NCB11 Filter, 45mm, High Transmission Interference	\$ 94.00	7.00%	\$ 87.42	\$0.00	10-45	None
Accessories	Nikon	MBN21802	Filter 45mm, ND2A Multi-Coated Neutral Density	\$ 50.00	7.00%	\$ 46.50	\$0.00	10-45	None
Accessories	Nikon	MBN21804	Filter 45mm, ND4A Multi-Coated Neutral Density	\$ 53.00	7.00%	\$ 49.29	\$0.00	10-45	None
Accessories	Nikon	MBN21808	Filter 45mm, ND8A Multi-Coated Neutral Density	\$ 53.00	7.00%	\$ 49.29	\$0.00	10-45	None
Accessories	Nikon	MBN21816	Filter 45mm, ND16A Multi-Coated Neutral Density	\$ 51.00	7.00%	\$ 47.43	\$0.00	10-45	None
Accessories	Nikon	MBN31700	Daylight NCB11 Filter, 33mm, High Transmission Interference	\$ 57.00	7.00%	\$ 53.01	\$0.00	10-45	None
Accessories	Nikon	MBN31816	Filter 33mm ND16, neutral density	\$ 53.00	7.00%	\$ 49.29	\$0.00	10-45	None
Light Microscope	Nikon	MBN66760	ND4/16 Neutral Density Filter Slider	\$ 152.00	7.00%	\$ 141.36	\$0.00	10-45	None
Light Microscope	Nikon	MBN71946	FN-P DIC Rotatable Polarizer for Visible Light	\$ 1,530.00	7.00%	\$ 1,422.90	\$0.00	10-45	None
Light Microscope	Nikon	MBN71950	FN-IR/FA/IR DIC Analyzer Slider for IR and Visible Light, Installs in Universal Epi-Illuminator	\$ 1,528.00	7.00%	\$ 1,421.04	\$0.00	10-45	None
Light Microscope	Nikon	MBN71955	FN IR/ISA IR DIC Analyzer Slider for IR and Visible Light Installed in Intermediate Module	\$ 2,341.00	7.00%	\$ 2,177.13	\$0.00	10-45	None
Light Microscope	Nikon	MBN91930	NI-PT Polarizer Turret, for Visible and IR DIC Polarizers with ND2,4,16 and NCB Filters	\$ 1,753.00	7.00%	\$ 1,630.29	\$0.00	10-45	None
Light Microscope	Nikon	MBN98800	NI-ND-E Motorized Neutral Density Filter Unit	\$ 6,429.00	7.00%	\$ 5,978.97	\$0.00	10-45	None
Educational Microscope	Nikon	MCA73100	Eclipse Ei Main Body with LED Illumination, left hand mechanical stage, course/fine focus k	\$ 1,285.00	7.00%	\$ 1,195.05	\$0.00	10-45	QTY 10 + 15%
Accessories	Nikon	MCA73101	Eclipse Ei LED MV left handle "dry" objective Binocular package consisting of Ei Main Body f	\$ 1,506.00	7.00%	\$ 1,400.58	\$0.00	10-45	QTY 10 + 15%
Accessories	Nikon	MCA73102	Eclipse Ei LED MV left handle "dry" objective Trinocular package consisting of Ei Main Bod	\$ 2,199.00	7.00%	\$ 2,045.07	\$0.00	10-45	None
Educational Microscope	Nikon	MCA73200	Eclipse Ei Main Body with LED Illumination, right hand mechanical stage, course/fine focus	\$ 1,285.00	7.00%	\$ 1,195.05	\$0.00	10-45	None
Accessories	Nikon	MCA73201	Eclipse Ei LED MV right handle "dry" objective Binocular package consisting of Ei Main Bod	\$ 1,506.00	7.00%	\$ 1,400.58	\$0.00	10-45	QTY 10 + 15%
Accessories	Nikon	MCA73202	Eclipse Ei LED MV right handle "dry" objective Trinocular package consisting of Ei Main Bod	\$ 2,094.00	7.00%	\$ 1,947.42	\$0.00	10-45	None
Educational Microscope	Nikon	MCA77200	Si Microscope Main Body with White LED Illumination, Built-in Field Stop, Coarse/Fine Focu	\$ 2,466.00	7.00%	\$ 2,293.38	\$0.00	10-45	None
Educational Microscope	Nikon	MCA77201	Si "Dry" Objective Binocular Package. Consists of Si Main Body with White LED Illuminatio	\$ 2,909.00	7.00%	\$ 2,705.37	\$0.00	10-45	QTY 10 + 15%
Educational Microscope	Nikon	MCA77202	Si "Dry" Objective Trinocular Package. Consists of Si Main Body with White LED Illuminatio	\$ 3,500.00	7.00%	\$ 3,255.00	\$0.00	10-45	QTY 10 + 15%
Educational Microscope	Nikon	MCB73100	E2-TF Trinocular Eyepiece Tube, Two-Way Prism 100% visual - 100% Photo, Siedentopf Eye	\$ 1,087.00	7.00%	\$ 1,010.91	\$0.00	10-45	None
Accessories	Nikon	MCB75300	25mm eye level riser for use on the Si microscope.	\$ 96.00	7.00%	\$ 89.28	\$0.00	10-45	None
Educational Microscope	Nikon	MCE74000	E200 EPI-Fluorescence attachment - holds two cubes or one cube and open position; field c	\$ 2,182.00	7.00%	\$ 2,029.26	\$0.00	10-45	None
Educational Microscope	Nikon	MCH70100	E2-S Slider for Phase, 10x-40x, 2 Positions with Ph1 and Ph2 Centerable Annuli. Includes 1.5	\$ 131.00	7.00%	\$ 121.83	\$0.00	10-45	None
Educational Microscope	Nikon	MCH70200	E2-S Slider for Phase, 100x, 2 Positions with Ph3 Centerable Annulus and Open Hole. Includ	\$ 131.00	7.00%	\$ 121.83	\$0.00	10-45	None
Educational Microscope	Nikon	MCN71920	E2-PSA Simple Analyzer	\$ 371.00	7.00%	\$ 345.03	\$0.00	10-45	None
Light Microscope	Nikon	MCN719AA	Simple Polarizing Set C, consists of Simple Analyzer (MCN71920) plus DiaPolarizer (MDN119	\$ 488.00	7.00%	\$ 453.84	\$0.00	10-45	None
Accessories	Nikon	MCN77200	Dia GFP Fluorescence Filter Set Consisting of a 2-Position Excitation Filter Inserted into the	\$ 1,100.00	7.00%	\$ 1,023.00	\$0.00	10-45	None
Polarizing Microscope	Nikon	MDB92105	P-TB2 Binocular Tube. Strain Free for Polarizing Light Microscopy, 25Degree Inclination, Fie	\$ 1,556.00	7.00%	\$ 1,447.08	\$0.00	10-45	None
Polarizing Microscope	Nikon	MDC83000	P-GS2 Circular Graduated Rotating Stage, Precision Ball Bearing Rotation, 360 Degree Rotat	\$ 1,001.00	7.00%	\$ 930.93	\$0.00	10-45	None
Accessories	Nikon	MDN11930	45mm Diameter Polarizer for Simple Polarization.	\$ 286.00	7.00%	\$ 265.98	\$0.00	10-45	None
Microscope	Nikon	MEA545AC	Ti2-U IVF US Plan Fluor ELWD NAMC Set, FDA Listed. Set Consists of Ti2-U E80/L20 Main Bo	\$ 30,938.00	7.00%	\$ 28,772.34	\$0.00	10-45	None
Inverted Microscope	Nikon	MEB52320	TI-TD Binocular Eyepiece Tube Deluxe, Siedentopf Type, 25 Degree Inclination, Interpupillar	\$ 1,896.00	7.00%	\$ 1,763.28	\$0.00	10-45	None
Inverted Microscope	Nikon	MEC55020	C-S-HLS Ring Holder Set (1 pc w/25mm Opening Cutout for Oil Immersion, 1pc w/40mm) (R	\$ 347.00	7.00%	\$ 322.71	\$0.00	10-45	None
Inverted Microscope	Nikon	MEC56130	Ti2-S-SS-E Motorized Stage, XY Stroke: 114mm x 75mm, Repeat Position Accuracy +/- 3µm	\$ 18,128.00	7.00%	\$ 16,859.04	\$0.00	10-45	None
Inverted Microscope	Nikon	MEF55806	Ti2-EB Ti2-E Extension Box, Adds 16 Channels of General Digital I/O (8 BNC Connections and	\$ 2,034.00	7.00%	\$ 1,891.62	\$0.00	10-45	None
Inverted Microscope	Nikon	MEH51640	TC-C-MI-N2D IMSI Dry Condenser Module	\$ 3,079.00	7.00%	\$ 2,863.47	\$0.00	10-45	None
Inverted Microscope	Nikon	MEH51650	TC-C-MI-NRD IMSI Dry Condenser Module (High Resolution)	\$ 2,711.00	7.00%	\$ 2,521.23	\$0.00	10-45	None
Inverted Microscope	Nikon	MEH54100	TI-C DIC Module IMSI N2 Dry	\$ 2,834.00	7.00%	\$ 2,635.62	\$0.00	10-45	None
Inverted Microscope	Nikon	MEH54110	TI-C DIC Module IMSI NR Dry	\$ 2,834.00	7.00%	\$ 2,635.62	\$0.00	10-45	None
Inverted Microscope	Nikon	MEL51000	Ti-C Systems Condenser Turret, 5 positions	\$ 578.00	7.00%	\$ 537.54	\$0.00	10-45	None
Inverted Microscope	Nikon	MEL51005	TC-C-TC Condenser Turret, Seven Position, Aperture Diaphragm, ND Filter In Holder, Labels	\$ 662.00	7.00%	\$ 615.66	\$0.00	10-45	None
Inverted Microscope	Nikon	MEM61120	MA2-GR Grain Size Reticle	\$ 768.00	7.00%	\$ 714.24	\$0.00	10-45	None
Inverted Microscope	Nikon	MEN51943	TC-C-DICPNI NAMC/IMSI Polarizer	\$ 782.00	7.00%	\$ 727.26	\$0.00	10-45	None
Inverted Microscope	Nikon	MEN51946	TI-C IMSI Polarizer	\$ 683.00	7.00%	\$ 635.19	\$0.00	10-45	None

Inverted Microscope	Nikon	MEV54006	TI2-N-WID Water Immersion Dispenser Consisting of Water Dispenser Unit for PFS Nosepiece	\$ 8,123.00	7.00%	\$ 7,554.39	\$0.00	10-45	None
Inverted Microscope	Nikon	MFA51000	Ts2R Stand, Integrated LED Diascopic Illumination, Six Place DIC Nosepiece, 45mm ND32 Filter	\$ 5,186.00	7.00%	\$ 4,822.98	\$0.00	10-45	None
Inverted Microscope	Nikon	MFA51010	Ts2R-FL Stand, Integrated LED Diascopic Illumination, Built-in Four Position Fluorescence Filter	\$ 6,690.00	7.00%	\$ 6,221.70	\$0.00	10-45	None
Inverted Microscope	Nikon	MFC10010	TS2-S-SA Auxiliary Stage. Mounts to left and right side of plain stage to increase overall width	\$ 143.00	7.00%	\$ 132.99	\$0.00	10-45	None
Inverted Microscope	Nikon	MFM44000	MA-Eprgs Grain Size Reticle	\$ 422.00	7.00%	\$ 392.46	\$0.00	10-45	None
Inverted Microscope	Nikon	MFV50010	TS2R-C-SFPH Non-Centerable Phase Slider PhL, Ph1, Open Position for Ph2	\$ 265.00	7.00%	\$ 246.45	\$0.00	10-45	None
Inverted Microscope	Nikon	MFV51000	TS2-LS Light Shield for ELWD Condenser (Blocks Ambient Light for Increased Signal-to-Noise)	\$ 777.00	7.00%	\$ 722.61	\$0.00	10-45	None
Inverted Microscope	Nikon	MFV51010	TS2-LS Light Shield (Blocks Ambient Light for Increased Signal-to-Noise)	\$ 777.00	7.00%	\$ 722.61	\$0.00	10-45	None
Stereo Microscopes	Nikon	MMD23032	US-3 Universal Heavy Duty Boom Stand, Double Arm, 24.5 mm Post, V-shaped Base 355mm	\$ 4,514.00	7.00%	\$ 4,198.02	\$0.00	10-45	None
Stereo Microscopes	Nikon	MMD33010	The 56mm Extension Ring Adapter is required when using any of the four Stereo stands with	\$ 114.00	7.00%	\$ 106.02	\$0.00	10-45	None
Stereo Microscopes	Nikon	MMH31055	G-0.5x Auxiliary Objective, W.D. 211mm *Long working distance requires Extension Ring or	\$ 185.00	7.00%	\$ 172.05	\$0.00	10-45	None
Stereo Microscopes	Nikon	MMM10100	Crossline w/o any division markings in a reticle holder, 25mm diameter. Note: For MMK301	\$ 170.00	7.00%	\$ 158.10	\$0.00	10-45	None
Stereo Microscopes	Nikon	MMM10110	Crossline with division markings (100div/10mm) on both the x and y axis in a reticle holder,	\$ 222.00	7.00%	\$ 206.46	\$0.00	10-45	None
Stereo Microscopes	Nikon	MNB45901	P-JBS2 Single Port Beam Splitter S2	\$ 637.00	7.00%	\$ 592.41	\$0.00	10-45	None
Accessories	Nikon	MND43025	The 355mm Extension Pillar is required when using any of the three Stereo stands with the	\$ 267.00	7.00%	\$ 248.31	\$0.00	10-45	None
Stereo Microscopes	Nikon	MND51800	P-DF Attachable LED Darkfield Base with Intensity Control	\$ 1,323.00	7.00%	\$ 1,230.39	\$0.00	10-45	None
Stereo Microscopes	Nikon	MNE42700	P2-FIRL LED Ring Light, Adjustable Intensity, for 0.5x & 1.0x Objectives	\$ 1,819.00	7.00%	\$ 1,691.67	\$0.00	10-45	None
Accessories	Nikon	MNE42710	P2-FIRL-2 LED Ring Light, Adjustable Intensity, for 0.5x <(> & <(> 1.0x Objectives. Requires M	\$ 2,243.00	7.00%	\$ 2,085.99	\$0.00	10-45	None
Stereo Microscopes	Nikon	MNE54310	P2-EFLM Motorized Episcopic Fluorescence Turret, 4x, Intensilight Fiber Adapter	\$ 6,088.00	7.00%	\$ 5,661.84	\$0.00	10-45	None
Stereo Microscopes	Nikon	MNF55010	P2-RC Remote Control Pad for Control Box A Controls Motorized Focus, Zoom, Epi-Fl, Image	\$ 2,649.00	7.00%	\$ 2,463.57	\$0.00	10-45	None
Stereo Microscopes	Nikon	MNF55050	P2-RLY Relay Box to Connect Motorized or Intelligent Zoom Body, Motorized or Intelligent	\$ 1,017.00	7.00%	\$ 945.81	\$0.00	10-45	None
CAMERA	Nikon	MQA19000	Digital Sight 1000 Microscope camera, includes cable but requires purchase of MQF52057.	\$ 1,459.00	7.00%	\$ 1,356.87	\$0.00	10-45	None
Microscope Camera	Nikon	MQA19000	Digital Sight 1000 Microscope camera, includes cable but requires purchase of MQF52057.	\$ 1,459.00	7.00%	\$ 1,356.87	\$0.00	10-45	None
Microscope Camera	Nikon	MQA20000	Digital Sight 10 color CMOS camera. 23.9MP FX-format sensor for 6k imaging. F-mount, USB	\$ 10,394.00	7.00%	\$ 9,666.42	\$0.00	10-45	None
Accessories	Nikon	MQA23000	DIGITAL SIGHT 100 MICROSCOPE CAMERA	\$ 5,578.00	7.00%	\$ 5,187.54	\$0.00	10-45	None
Accessories	Nikon	MQD120AF	C-Mount TV Adapter SC-Mount TV Adapter Set for Photo Tube of Eclipse Series Microscope	\$ 763.00	7.00%	\$ 709.59	\$0.00	10-45	None
Accessories	Nikon	MQD44000	Motorized IR-cut filter changer for Digital Sight 10 camera. Attaches to F-mount, outputs to	\$ 2,496.00	7.00%	\$ 2,321.28	\$0.00	10-45	None
Microscope Software	Nikon	MQS31220	NIS-Elements: Upgrade: Basic to Advanced Research (BR to AR) Quote with MQS31230 if ke	\$ 3,289.00	7.00%	\$ 3,058.77	\$0.00	10-45	None
Microscope Software	Nikon	MQS31500	NIS-Elements Advanced Research Stand Alone Passive License: Analysis only Package, no De	\$ 3,993.00	7.00%	\$ 3,713.49	\$0.00	10-45	None
Microscope Software	Nikon	MQS32000	NIS-Elements Basic Research Package for Acquisition and Analysis for 4D Imaging, Includes	\$ 4,752.00	7.00%	\$ 4,419.36	\$0.00	10-45	None
Microscope Software	Nikon	MQS32100	NIS-Elements Basic Research Package: Additional License: for 4D Imaging Acquisition and A	\$ 3,128.00	7.00%	\$ 2,909.04	\$0.00	10-45	None
Microscope Software	Nikon	MQS32210	NIS-Elements: Package Upgrade Documentation to Basic Research (D to BR)	\$ 2,135.00	7.00%	\$ 1,985.55	\$0.00	10-45	None
Microscope Software	Nikon	MQS32410	NIS-Elements: Basic Research Software Upgrade Agreement (BR-SUA)	\$ 936.00	7.00%	\$ 870.48	\$0.00	10-45	None
Microscope Software	Nikon	MQS33000	NIS-Elements Documentation Package: Includes Camera and Nikon Motorized Microscope	\$ 2,774.00	7.00%	\$ 2,579.82	\$0.00	10-45	None
Microscope Software	Nikon	MQS33100	NIS-Elements: Documentation (Multi License): Additional License for Acquisition and Analy	\$ 1,790.00	7.00%	\$ 1,664.70	\$0.00	10-45	None
Microscope Software	Nikon	MQS41100	"NIS-Elements: Hardware Module: Motorized Stage Control - device control for ASI, Ludl, P	\$ 1,684.00	7.00%	\$ 1,566.12	\$0.00	10-45	None
Microscope Software	Nikon	MQS41410	NIS-Elements: Hardware Module: Emission Splitter - software module for splitting and disp	\$ 1,554.00	7.00%	\$ 1,445.22	\$0.00	10-45	None
Microscope Software	Nikon	MQS41450	"Hardware module for allowing simultaneous camera control. Needed for any Dual Andor, t	\$ 3,274.00	7.00%	\$ 3,044.82	\$0.00	10-45	None
Microscope Software	Nikon	MQS42100	NIS-Elements: Module: Extended Depth of Focus (EDF): Combines multiple focal images int	\$ 1,295.00	7.00%	\$ 1,204.35	\$0.00	10-45	None
Software	Nikon	MQS42100	NIS-Elements: Module: Extended Depth of Focus (EDF): Combines multiple focal images int	\$ 1,295.00	7.00%	\$ 1,204.35	\$0.00	10-45	None
Microscope Software	Nikon	MQS42300	Analysis Module for Auto Measurement in Documentation Package Included in C, HC, AR a	\$ 1,404.00	7.00%	\$ 1,305.72	\$0.00	10-45	None
Microscope Software	Nikon	MQS42540	NIS-Elements: Module: 4D Imaging - Acquisition Module for up to 4 Dimensions, Including a	\$ 999.00	7.00%	\$ 929.07	\$0.00	10-45	None
Microscope Software	Nikon	MQS42560	NIS-Elements: Module: 6D Imaging - Acquisition Module for 6 Dimensional Imaging, Include	\$ 1,489.00	7.00%	\$ 1,384.77	\$0.00	10-45	None
Optics	Nikon	MRD07602	CFI60 Plan Apochromat VC 60x Water Immersion Objective Lens, N.A. 1.2, W.D. 0.28-0.31m	\$ 12,865.00	7.00%	\$ 11,964.45	\$0.00	10-45	None
Optics	Nikon	MRD31905	CFI60 Plan Apochromat Lambda Phase Contrast DM 100x Oil Immersion Objective Lens, N.A.	\$ 8,448.00	7.00%	\$ 7,856.64	\$0.00	10-45	None
Optics	Nikon	MRD71600	CFI60 Apochromat Lambda S 60x Oil Immersion Objective Lens, N.A. 1.4, W.D. 0.14mm, F.C	\$ 8,677.00	7.00%	\$ 8,069.61	\$0.00	10-45	None
Optics	Nikon	MRD71670	CFI60 Plan Apochromat Lambda D 60x Oil Immersion Objective Lens, N.A. 1.42, W.D. 0.15m	\$ 8,310.00	7.00%	\$ 7,728.30	\$0.00	10-45	None
Optics	Nikon	MRD71970	CFI60 Plan Apochromat Lambda D 100x Oil Immersion Objective Lens, N.A. 1.45, W.D. 0.13	\$ 8,286.00	7.00%	\$ 7,705.98	\$0.00	10-45	None
Optics	Nikon	MRD73400	CFI60 Plan Apochromat Lambda S 40x Silicone Oil Immersion Objective Lens, NA 1.25, W.D	\$ 17,885.00	7.00%	\$ 16,633.05	\$0.00	10-45	None
Optics	Nikon	MRD77220	CFI75 Apochromat Multi-Photon LWD 25x Water Immersion Objective Lens, N.A. 1.1, W.D.	\$ 30,248.00	7.00%	\$ 28,130.64	\$0.00	10-45	None
Optics	Nikon	MRF01400	CFI60 Super Fluor 40x Oil Immersion Objective Lens, N.A. 1.3, W.D. 0.22mm, F.O.V. 22mm,	\$ 4,219.00	7.00%	\$ 3,923.67	\$0.00	10-45	None
Optics	Nikon	MRF02900	CFI60 Super Fluor 100x Oil Immersion Objective Lens with Iris Diaphragm, N.A. 0.5-1.3, W.D	\$ 4,637.00	7.00%	\$ 4,312.41	\$0.00	10-45	None
Optics	Nikon	MRF07420	CFI60 Fluor 40x Water Immersion Objective Lens, N.A. 0.8, W.D. 2.0mm, F.O.V. 22mm, DIC	\$ 2,346.00	7.00%	\$ 2,181.78	\$0.00	10-45	None
Optics	Nikon	MRH01401	CFI60 Plan Fluor 40x Oil Immersion Objective Lens, N.A. 1.3, W.D. 0.2mm, F.O.V. 25mm, DIC	\$ 7,335.00	7.00%	\$ 6,821.55	\$0.00	10-45	None

Optics	Nikon	MRH01902	CFI60 Plan Fluor 100x Oil Immersion Objective Lens, N.A. 1.3, W.D. 0.16mm, F.O.V. 25mm,	\$ 2,891.00	7.00%	\$ 2,688.63	\$0.00	10-45	None
Optics	Nikon	MRH02601	CFI60 Plan Fluor 60x Oil Immersion Objective Lens with Iris Diaphragm, N.A. 0.5-1.25, W.D.	\$ 6,190.00	7.00%	\$ 5,756.70	\$0.00	10-45	None
Optics	Nikon	MRH02902	CFI60 Plan Fluor 100x Oil Immersion Objective Lens with Iris Diaphragm, N.A. 0.5-1.3, W.D. 0	\$ 3,964.00	7.00%	\$ 3,686.52	\$0.00	10-45	None
Optics	Nikon	MRH07120	CFI60 Plan Fluor 10x Water Immersion Objective Lens, N.A. 0.3, W.D. 3.5mm, F.O.V. 25mm,	\$ 2,851.00	7.00%	\$ 2,651.43	\$0.00	10-45	None
Optics	Nikon	MRH07241	CFI60 Plan Fluor 20x Multi-Immersion Objective Lens, N.A. 0.75, W.D. 0.35mm, F.O.V. 25mm,	\$ 5,037.00	7.00%	\$ 4,684.41	\$0.00	10-45	None
Optics	Nikon	MRH11902	CFI60 Plan Fluor Phase Contrast DLL 100x Oil Immersion Objective Lens, N.A. 1.3, W.D. 0.16	\$ 3,811.00	7.00%	\$ 3,544.23	\$0.00	10-45	None
Optics	Nikon	MRH99420	CFI60 Plan Fluor Negative Phase Contrast BM 40x Objective Lens, N.A. 0.75, W.D. 0.66, F.O.	\$ 2,431.00	7.00%	\$ 2,260.83	\$0.00	10-45	None
Optics	Nikon	MRL01502	CFI60 Plan Achromat 50x Oil Immersion Objective Lens, N.A. 0.9, W.D. 0.35mm, F.O.V. 22mm,	\$ 1,197.00	7.00%	\$ 1,113.21	\$0.00	10-45	None
Optics	Nikon	MRL01903	CFI60 Plan Achromat 100x Oil Immersion Objective Lens, N.A. 1.25, W.D. 0.2mm, F.O.V. 22mm,	\$ 1,066.00	7.00%	\$ 991.38	\$0.00	10-45	None
Optics	Nikon	MRL21903	CFI60 Plan Achromat Phase Contrast DL 100x Oil Immersion Objective Lens, N.A. 1.25, W.D.	\$ 1,559.00	7.00%	\$ 1,449.87	\$0.00	10-45	None
Optics	Nikon	MRL65900	CFI60 Plan Achromat IMST LWD 100x Objective Lens, N.A. 0.85, W.D. 0.95-1.3mm, F.O.V. 22	\$ 8,637.00	7.00%	\$ 8,032.41	\$0.00	10-45	None
Optics	Nikon	MRN21900	CFI45 BE Plan Achromat Phase Contrast DL 100x Oil Immersion Objective Lens, N.A. 1.25, W	\$ 781.00	7.00%	\$ 726.33	\$0.00	10-45	None
Optics	Nikon	MRN71900	CFI45 BE Plan Achromat 100x Oil Immersion Objective Lens, N.A. 1.25, W.D. 0.14mm, F.O.V	\$ 292.00	7.00%	\$ 271.56	\$0.00	10-45	None
Optics	Nikon	MRN71902	CFI BE2 Plan Achromat 100x oil immersion objective lens. NA= 1.25, WD=0.14mm	\$ 368.00	7.00%	\$ 342.24	\$0.00	10-45	None
Optics	Nikon	MRP01902	CFI60 Flat Field Achromat 100x Oil Immersion Objective Lens, N.A. 1.25, W.D. 0.23mm, F.O.	\$ 638.00	7.00%	\$ 593.34	\$0.00	10-45	None
Optics	Nikon	MRP02902	CFI60 Achromat 100x Oil Immersion Objective Lens with Iris Diaphragm, N.A. 0.5-1.25, W.D	\$ 1,227.00	7.00%	\$ 1,141.11	\$0.00	10-45	None
Optics	Nikon	MRP07220	CFI75 Achromat LWD 16x Water Immersion Objective Lens, N.A. 0.8, W.D. 3mm, F.O.V. 22mm,	\$ 7,328.00	7.00%	\$ 6,815.04	\$0.00	10-45	None
Optics	Nikon	MRP21902	CFI60 Flat Field Achromat Phase Contrast DL 100x Oil Immersion Objective Lens, N.A. 1.25,	\$ 926.00	7.00%	\$ 861.18	\$0.00	10-45	None
Optics	Nikon	MRP51902	CFI60 P Achromat Polarized Light 100X Oil Immersion Objective Lens, N.A. 1.25, W.D. 0.23m	\$ 954.00	7.00%	\$ 887.22	\$0.00	10-45	None
Optics	Nikon	MRP71900	CFI60 E Plan Achromat 100x Oil Immersion Objective Lens, N.A. 1.25, W.D. 0.23mm, F.O.V. 2	\$ 514.00	7.00%	\$ 478.02	\$0.00	10-45	None
Optics	Nikon	MRP99101	CFI60 Achromat Dispersion Staining Phase Contrast 10X Objective Lens N.A. 0.25, W.D. 7mm	\$ 1,547.00	7.00%	\$ 1,438.71	\$0.00	10-45	None
Accessories	Nikon	MWW40139	Darkfield Slider with Ring Aperture for Darkfield Observations on an SI Microscope When	\$ 153.00	7.00%	\$ 142.29	\$0.00	10-45	None
Inverted Microscope	Nikon	MXA20660	Dust Cap for Blank Systems Turret Position	\$ 14.00	7.00%	\$ 13.02	\$0.00	10-45	None
Accessories	Nikon	MXA22065	COVER TYPE 117 for Side-to-Side and MTH-3	\$ 72.00	7.00%	\$ 66.96	\$0.00	10-45	None
Inverted Microscope	Nikon	MXA22089	TI Intensilight Shutter Trigger Cable, for HGFI, 9 Pin & Phone Jack, Hub A or B to Control Sh	\$ 84.00	7.00%	\$ 78.12	\$0.00	10-45	None
Accessories	Nikon	MXA22168	30cc Non-Fluorescing Immersion Oil F	\$ 188.00	7.00%	\$ 174.84	\$0.00	10-45	None
Accessories	Nikon	MXA22179	30cc Silicone Immersion Oil (ne=1.406)	\$ 342.00	7.00%	\$ 318.06	\$0.00	10-45	None
Accessories	Nikon	MXA22202	8cc Immersion Oil Type N (US)	\$ 15.00	7.00%	\$ 13.95	\$0.00	10-45	None
Accessories	Nikon	MXA22203	50cc Immersion Oil Type N (US)	\$ 51.00	7.00%	\$ 47.43	\$0.00	10-45	None
Accessories	Nikon	MXA22204	480cc Immersion Oil Type N (US)	\$ 284.00	7.00%	\$ 264.12	\$0.00	10-45	None
Accessories	Nikon	MXA22205	C-FIBA Adapter for Fiber Light. Connects New Epi-FL Attachment Module with D-LEDI Epi-FL	\$ 84.00	7.00%	\$ 78.12	\$0.00	10-45	None
Light Microscope	Nikon	MXA23055	LV NU5A Extension Cable, 2.8m	\$ 529.00	7.00%	\$ 491.97	\$0.00	10-45	None
Stereo Microscopes	Nikon	MXA25007	1/4 Lambda Plate required for simultaneous use of both fiber optic ring illuminator and coar	\$ 523.00	7.00%	\$ 486.39	\$0.00	10-45	None
Accessories	Nikon	MXA29002	YM-EPI3 100w Lamphouse 3 Pin Extension Cable	\$ 173.00	7.00%	\$ 160.89	\$0.00	10-45	None
Light Microscope	Nikon	MXB22379	NI-AM5L Arm Spacer, Long, 74mm, Accepts Single or Dual Objective Carriers	\$ 1,083.00	7.00%	\$ 1,007.19	\$0.00	10-45	None

Negotiation Questions

1. **Virginia Tech question:** Cost to the University is a major component of this solicitation and one of the 5 factors considered during the award process. Please submit your best and final pricing/discount structure for consideration.

Response: Yes, this is our best and final price/discount structure. We are unable to increase this due to contractual obligations with other state agencies.

2. **Virginia Tech question:** Are the prices provided with your proposal as favorable (or more favorable) as pricing provided to other Higher Educational Institutions?

Response: Yes.

3. **Virginia Tech question:** Do you agree to provide invoices with payment due thirty (30) days after receipt of invoice or goods/services, whichever is later?

Response: Yes.

4. **Virginia Tech question:** If awarded a contract, do you agree to limit price increases to no more than the increase in the Consumer Price Index, CPI-W for the latest twelve (12) months for which statistics are available at the time of renewal or 3 percent, whichever is less?

Response: No, Nikon does not tie their price increases to the CPI.

5. **Virginia Tech question:** If awarded a contract, are you willing to hold prices firm for the initial contract period and the first renewal term?

Response: No,

6. **Virginia Tech question:** Are you registered with and willing to participate in the eVA internet procurement solution described in the terms and conditions of the RFP?

Response: Yes.

7. **Virginia Tech question:** Are the prices for all goods/services listed in your proposal inclusive of all applicable [eVA system transaction fees](#)?

Response: Yes.

8. **Virginia Tech question:** Are you willing to provide a report at the end of each Virginia Tech Fiscal Year detailing the money saved by the University by utilizing this contract? Virginia Tech's Fiscal Year ends June 30th of each year.

Response: Yes

9. **Virginia Tech question:** Do you agree that the initial contract period shall be two years?

Response: Yes.

10. **Virginia Tech question:** Upon completion of the initial contract period, do you agree that the contract may be renewed by Virginia Tech upon written agreement of both parties for four (4) two-year periods, under the terms of the current contract?

Response: Yes

11. **Virginia Tech question:** Prior to renewal do you agree to reevaluate pricing to be sure Virginia Tech is receiving the best possible discount or rate structure you can provide?

Response: Yes

12. **Virginia Tech question:** Do you agree that you will be performing services as an Independent Contractor, Company, Corporation or other business entity and are not an employee of Virginia Tech or any other Commonwealth Entity?

Response: Yes

13. **Virginia Tech question:** Do you further agree that Virginia Tech will not withhold any income taxes from its payments to contractors nor will it provide any employment benefits to the contractor or contractor's employees?

Response: Yes

14. **Virginia Tech question:** Please describe your turn-around time if emergency services are needed.

Response: 72 Hours

15. **Virginia Tech question:** How soon after contract award can you begin providing services?

Response: Immediate

16. **Virginia Tech question:** Do you acknowledge, agree and understand that your contract is not exclusive, and that Virginia Tech cannot guarantee a minimum amount of business if a contract is awarded to your company?

Response Yes

17. **Virginia Tech question:** Does the vendor acknowledge, agree, and understand that the terms and conditions of the RFP # 952642606 shall govern the contract if a contract is awarded to your company?

Response: **Yes**

18. **Virginia Tech question:** If applicable, do you agree to become a certified SWaM vendor with the Virginia Department of Small Business and Supplier Diversity and maintain that certification throughout the term of this contract?

Response: **Yes**

19. **Virginia Tech question:** Please submit a W-9 on the current IRS Form Revision, and a copy of your Certificate of Insurance that meets the requirements of the solicitation.

Response: